FUTURE SECURE KARO, KHOOB JIYO.

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ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED

Registered Office: ICICI Pru Life Towers, 1089 Appasaheb Marathe Marg, Prabhadevi, Mumbai 400025

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2011

REVENUE ACCOUNT (POLICYHOLDERS' / TECHNICAL ACCOUNT) FOR THE YEAR ENDED FORM L-1A-A-RA

(₹ In Lakhs)

| | | | March | 31, 201 | 1 | | | | | Marc | h 31, 20 | 10 | | |
|--|------------|---------|-----------|---------|-----------|-----------|----------|------------|----------|------------|----------|-----------|-----------|---------|
| Doutionland | | N | on-Linked | | | Linked | | | N | lon-Linked | ı | | Linked | |
| Particulars | Total | Indivi | idual | Group | Indiv | idual | Group | Total | Indiv | ridual | Group | Indivi | dual | Group |
| | | Life | Pension | Group | Life | Pension | Group | | Life | Pension | Group | Life | Pension | Group |
| Premiums Earned - Net | | | | | | | | | | | | | | |
| (a) Premium | 1 ,788,063 | 105,164 | 12,852 | 105,271 | 795,628 | 654,486 | 114,662 | 1 ,652,875 | 57,293 | 12,804 | 741 | 743,367 | 742,745 | 95,925 |
| (b) Reinsurance ceded | (6,365) | (3,742) | - | - | (2,615) | (3) | (5) | (5,292) | (3,278) | (1) | - | (2,007) | (2) | (4) |
| SUB-TOTAL | 1,781,698 | 101,422 | 12,852 | 105,271 | 793,013 | 654,483 | 114,657 | 1,647,583 | 54,015 | 12,803 | 741 | 741,360 | 742,743 | 95,921 |
| Income From Investments | | | | | | | | | | | | | | |
| (a) Interest, Dividend & Rent - Gross | 190,214 | 19,300 | 9,508 | 567 | 74,630 | 59,337 | 26,872 | 136,165 | 15,493 | 8,443 | 45 | 59,150 | 34,664 | 18,370 |
| (b) Profit on sale / redemption of investments | 1,338,224 | 18,461 | 4,582 | 118 | 840,916 | 447,914 | 26,233 | 393,183 | 1,801 | 2,320 | 20 | 263,396 | 112,026 | 13,620 |
| (c) Loss on sale / redemption of investments | (695,719) | (9,332) | (2,309) | (62) | (435,738) | (233,949) | (14,329) | (63,470) | (47) | (8) | (1) | (42,928) | (17,679) | (2,807) |
| (d) Unrealised gain/(loss) | (207,918) | _ | - | - | (157,421) | (44,896) | (5,601) | 1,294,821 | - | _ | - | 830,062 | 448,477 | 16,282 |
| (e) Appropriation / Expropriation Adjustment Account | (1,648) | - | - | - | (3,255) | 1,547 | 60 | (2,702) | - | _ | - | (3,268) | 352 | 214 |
| Other Income | 645 | 426 | 21 | _ | 189 | 9 | _ | 571 | 346 | 19 | _ | 191 | 15 | _ |
| Contribution from the Shareholders' account | 13,590 | 6,889 | 1,066 | - | 1,519 | - | 4,116 | 52,550 | 1,111 | - | 3 | 7,903 | 41,950 | 1,583 |
| Miscellaneous income | 383 | 28 | 1 | 1 | 197 | 143 | 13 | 163 | 10 | - | - | 82 | 69 | 2 |
| SUB-TOTAL | 637,771 | 35,772 | 12,869 | | 321,037 | | | 1,811,281 | | 10,774 | 1 | 1,114,588 | | |
| TOTAL (A) | 2,419,469 | 137,194 | | 105,895 | 1,114,050 | - | I - | 3,458,864 | 72,729 | 23,577 | 808 | 1,855,948 | I . | 143,186 |
| Commission | 56,068 | 14,828 | 116 | - | 23,436 | 17,511 | | 60,297 | 4,019 | 86 | - | 30,429 | 25,762 | 1 |
| Operating expenses relating to insurance business | 218,740 | 33,806 | 444 | 18 | 101,384 | 79,002 | 4,086 | 256,915 | 13,926 | 209 | 3 | 121,245 | 118,507 | 3,025 |
| Provision for Fringe Benefit Tax | - | - | - | - | - | - | - | (305) | (12) | - | - | (238) | (55) | - |
| TOTAL (B) | 274,808 | 48,634 | 560 | 18 | 124,820 | 96,513 | 4,263 | 316,907 | 17,933 | 295 | 3 | 151,436 | 144,214 | 3,026 |
| Benefits Paid (Net) | 1,059,117 | 12,084 | 6,865 | 236 | 708,568 | 267,484 | 63,880 | 720,999 | 13,803 | 6,730 | _ | 553,130 | 127,014 | 20,322 |
| Interim Bonus Paid Change in valuation of liability in respect of life policies | 56 | 26 | 30 | - | - | - | - | 5 | 5 | - | | - | - | - |
| (a) Gross | 229,823 | 76,335 | 18,129 | 106,225 | 19,596 | 4,098 | 5,440 | 59,061 | 39,555 | 13,875 | 805 | (3,027) | 6,891 | 962 |
| (b) Fund Reserve | 785,687 | 70,333 | 10,123 | 100,223 | 217,082 | 489,506 | | 2,232,122 | - 55,555 | 13,073 | 003 | | 1,054,743 | |
| TOTAL (C) | 2,074,682 | 88,445 | 25,026 | 106 461 | 945,242 | 761,090 | | 3,012,187 | | 20,605 | 805 | | | |
| SURPLUS/ (DEFICIT) (D) = (A) - (B) - (C) | 69,979 | 116 | | (584) | 43,984 | 26,987 | (661) | 129,770 | 1,432 | 2,677 | _ | 95,905 | 29,755 | - |
| Tax credit / (charge) | (9,219) | 30 | 171 | 82 | (10,163) | 20,307 | 661 | 125,770 | 1,432 | 2,077 | [| 33,303 | 25,755 | _ |
| SURPLUS/ (DEFICIT) AFTER TAX | 60,760 | | | (502) | 33,821 | 26,987 | "- | 129,770 | 1,432 | 2,677 | _ | 95,905 | 29,755 | _ |
| COM LOO, (DEFICIT) AT TEM TAX | 00,700 | 1 140 | 555 | (002) | 00,021 | 1 20,007 | <u> </u> | 120,770 | 1,402 | | <u> </u> | 00,000 | 20,700 | |
| APPROPRIATIONS | | | | | | | | | | | | | | |
| Balance of previous year | 123,242 | 9,330 | 4,596 | - | 64,513 | 44,803 | - | 71,734 | 12,592 | 3,236 | - | 40,857 | 15,048 | - |
| Transfer to Shareholders' account | 86,782 | 729 | 148 | - | 52,596 | 33,309 | - | 78,262 | 4,697 | 1,316 | - | 72,249 | - | - |
| Balance being funds for future appropriations | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |

33,554

12,184

25,802

12,679

FORM L-2A-A-P&L

PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED

Reserve for lapsed unit linked policies unlikely to be revived

Funds for future appropriation (non linked)

| Shareholders' Account (Non-Technic | al Account) | (₹In Lakhs) |
|--|---|---|
| Particulars | March 31, 2011 | March 31, 2010 |
| Amount transferred from Policyholders A/c (Technical A/c) Income from investments | 73,192 | 25,712 |
| (a) Interest, Dividend & Rent - Gross | 9,333 | 2,287 |
| (b) Profit on sale/redemption of investments | 1,388 | 941 |
| (c) Loss on sale/redemption of investments | (54) | (49) |
| Other income | - | - |
| TOTAL (A) | 83,859 | 28,891 |
| Expenses other than those directly related to the insurance business | 603 | 839 |
| Bad debts written-off | - | - |
| Amounts transferred to Policyholders' account (Technical account) | - | - |
| Provisions (other than taxation) | | |
| (a) For diminition in value of investments (net) | - | - |
| (b) Provision for doubtful debts | - | - |
| TOTAL (B) | 603 | 839 |
| Profit / (Loss) before Tax (A)-(B) | 83,256 | 28,051 |
| Provision for Taxation | (1) | (3) |
| Tax credit / (charge) | (2,492) | (2,252) |
| Profit / (Loss) after Tax | 80,763 | 25,796 |
| APPROPRIATIONS | | |
| | | |
| | (351.851) | (377,646) |
| (a) Balance at beginning of year (b) Interim dividends paid | (351,851) | (377,646) |
| (a) Balance at beginning of year (b) Interim dividends paid during the year | (351,851) | (377,646) |
| (a) Balance at beginning of year (b) Interim dividends paid | (351,851) | (377,646) |
| (a) Balance at beginning of year(b) Interim dividends paid during the year(c) Proposed final dividend | (351,851) - - - - - | (377,646) - - - - |
| (a) Balance at beginning of year (b) Interim dividends paid during the year (c) Proposed final dividend (d) Dividend distribution tax (e) Transfer to reserves / | (351,851) - - - - - (271,088) | (377,646) - - - - - (351,850) |
| (a) Balance at beginning of year (b) Interim dividends paid during the year (c) Proposed final dividend (d) Dividend distribution tax (e) Transfer to reserves / other accounts | - - - | - - - |
| (a) Balance at beginning of year (b) Interim dividends paid during the year (c) Proposed final dividend (d) Dividend distribution tax (e) Transfer to reserves / other accounts Profit/(Loss) carried to Balance Sheet | - - - | - - - |
| (a) Balance at beginning of year (b) Interim dividends paid during the year (c) Proposed final dividend (d) Dividend distribution tax (e) Transfer to reserves / other accounts Profit/(Loss) carried to Balance Sheet Earnings per equity share | - - - | - - - |
| (a) Balance at beginning of year (b) Interim dividends paid during the year (c) Proposed final dividend (d) Dividend distribution tax (e) Transfer to reserves / other accounts Profit/(Loss) carried to Balance Sheet | (271,088) | (351,850) |

FORM L-3A-A-BS

4,756

(502)

BALANCE SHEET AS AT

8,747

59,356

37,864

| | | (₹In Lakhs) |
|---|--|--|
| Particulars | March 31, 2011 | March 31, 2010 |
| SOURCES OF FUNDS | | |
| Shareholders' Funds : | | |
| Share capital | 142,846 | 142,814 |
| Share application money | 5 | 11 |
| Employees stock option | - | 9 |
| outstanding | | |
| Reserve and surplus | 336,069 | 335,883 |
| Fair value change A/c - Net | 656 | (96) |
| Sub - Total | 479,576 | 478,621 |
| Borrowings | - | - |
| Policyholders' Funds : | | |
| Fair value change A/c - Net | 23,155 | 24,934 |
| Revaluation reserve - Investment property | 6,689 | 6,689 |
| Policy liabilities | 588,755 | 358,933 |
| Provision for linked liabilities | 5,823,296 | 5,037,610 |
| Funds for discontinued polices | 3,023,290 | 5,037,010 |
| Sub - Total | 6,441,896 | 5,428,166 |
| Funds for Future | 0,1-11,000 | 0,420,100 |
| Appropriations | | |
| Linked | 59,356 | 109,316 |
| Non linked | 37,864 | 13,926 |
| TOTAL | 7,018,692 | 6,030,029 |
| APPLICATION OF FUNDS | | |
| Investments | | |
| - Shareholders' | | |
| | 196,727 | 127,578 |
| | 196,727 721,719 | |
| - Policyholders' Asset held to cover linked liabilities | 196,727 721,719 5,882,654 | 127,578 445,657 5,146,926 |
| - Policyholders' Asset held to cover linked | 721,719 | 445,657 |
| - Policyholders' Asset held to cover linked liabilities | 721,719 5,882,654 | 445,657 5,146,926 |
| - Policyholders' Asset held to cover linked liabilities Loans | 721,719 5,882,654 869 | 445,657 5,146,926 1,160 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets | 721,719 5,882,654 869 19,854 | 445,657 5,146,926 1,160 26,341 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset | 721,719 5,882,654 869 19,854 | 445,657 5,146,926 1,160 26,341 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets | 721,719 5,882,654 869 19,854 17,844 | 445,657 5,146,926 1,160 26,341 29,555 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances | 721,719 5,882,654 869 19,854 17,844 33,951 | 445,657 5,146,926 1,160 26,341 29,555 31,435 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances - Advances and Other assets | 721,719 5,882,654 869 19,854 17,844 33,951 33,450 | 445,657 5,146,926 1,160 26,341 29,555 31,435 29,688 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances - Advances and Other assets Sub-Total (A) | 721,719 5,882,654 869 19,854 17,844 33,951 33,450 67,401 | 445,657 5,146,926 1,160 26,341 29,555 31,435 29,688 61,123 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances - Advances and Other assets Sub-Total (A) Current liabilities | 721,719 5,882,654 869 19,854 17,844 33,951 33,450 67,401 158,973 | 445,657 5,146,926 1,160 26,341 29,555 31,435 29,688 61,123 157,173 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances - Advances and Other assets Sub-Total (A) Current liabilities Provisions | 721,719 5,882,654 869 19,854 17,844 33,951 33,450 67,401 158,973 491 | 445,657 5,146,926 1,160 26,341 29,555 31,435 29,688 61,123 157,173 2,989 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances - Advances and Other assets Sub-Total (A) Current liabilities Provisions Sub-Total (B) Net Current Assets (C)=(A-B) Miscellaneous expenditure (to the extent not written-off | 721,719 5,882,654 869 19,854 17,844 33,951 33,450 67,401 158,973 491 159,464 | 445,657 5,146,926 1,160 26,341 29,555 31,435 29,688 61,123 157,173 2,989 160,162 |
| - Policyholders' Asset held to cover linked liabilities Loans Fixed assets Deferred tax asset Current assets - Cash and Bank balances - Advances and Other assets Sub-Total (A) Current liabilities Provisions Sub-Total (B) Net Current Assets (C)=(A-B) Miscellaneous expenditure | 721,719 5,882,654 869 19,854 17,844 33,951 33,450 67,401 158,973 491 159,464 | 445,657 5,146,926 1,160 26,341 29,555 31,435 29,688 61,123 157,173 2,989 160,162 |

FORM L-22 ANALYTICAL BATIOS

9,328

4,597

109,316

13,926

| Par | ticulars | Mar 31, 2011 | Mar 3 2010 |
|-------------|---|-----------------|---------------|
| lev jrov | Business premium income vth (segment-wise) | | |
| No | n Linked Life | 279.3% | -36.1 |
| No | n Linked Pension | 2.9% | -44.8 |
| No | n Linked Group | 14112.9% | |
| Lin | ked Life | 81.2% | -25.4 |
| Lin | ked Pension | -45.2% | 17.8 |
| Lir | ked Group | 19.5% | -21.7 |
| let | retention ratio | 99.6% | 99.7 |
| Rati | o of expenses of management | 15.4% | 19.2 |
| Con | mission Ratio | 3.1% | 3.6 |
| | o of policyholders liabilities to eholders funds | 3136.4% | 4379.1 |
| Gro | wth rate of shareholders fund | 64.5% | 26.2 |
| Rati | o of surplus to policyholders liability | 1.5% | 2.3 |
| Cha | nge in networth (₹ In Lakhs) | 81,717 | 26,3 |
| rof | it after tax / Total income | 3.3% | 0.8 |
| Tot | al Real Estate + Loans) / n & invested assets | 0.1% | 0.2 |
| ota | Investment / (Capital + Surplus) | 1418.1% | 1195.1 |
| | l Affiliated Investment / pital+Surplus) | 11.0% | 19.5 |
| - | stment Yield (Gross and Net) | | |
| | /ith Realised Gains | | |
| | areholders' Fund | 6.9% | 4.8 |
| | licyholders' Fund | 0.070 | 110 |
| | on Linked Par | 9.3% | 17.3 |
| | on Linked Non Par | 6.9% | 7.3 |
| | nked Non Par | 9.0% | 52.3 |
| | /ithout Realised Gains | 0.070 | 02.0 |
| | areholders' Fund | 6.0% | 3.4 |
| | licyholders' Fund | 0.070 | 0 |
| | on Linked Par | 5.4% | 16.7 |
| | on Linked Non Par | 6.3% | 5.1 |
| | nked Non Par | -3.0% | 42.6 |
| | servation Ratio | 0.070 | |
| | n Linked Life | 71.8% | 61.8 |
| | n Linked Pension | 32.8% | 22.0 |
| | n Linked Group | NA | |
| | ked Life | 65.9% | 72.6 |
| | ked Pension | 62.8% | 74.5 |
| | ked Group | NA NA | ,e |
| | istency Ratio * | ''' | |
| | h Month | 75.8% | 72.7 |
| | h Month | 88.7% | 87.2 |
| | h Month | 30.1% | 37.3 |
| - | h Month | 46.3% | 55.5 |
| | | | 72.4 |
| | | | , z |
| | h Month Ratio | | 65.2% NIL |

64,513

44,803

paying premium at the beginning of the year. These numbers are for 12 months ending 31st March of the respective financial year.

Notes:

The audited financial statements have been taken on record by the Board of Directors at its meeting held at Mumbai on April 21, 2011. The statutory auditors have expressed an unqualified audit opinion. The Revenue account, Profit and Loss account and Balance Sheet presented above are extracted from the audited financials statement as stated. These financial statements comprise of the consolidated financial statements of ICICI Prudential Life Insurance Company Limited, the Parent Company, with the financial statements of its subsidiary ICICI Prudential Pension Funds Management Company Limited.

For and on behalf of the Board of Directors

Sandeep Bakhshi Managing Director and CEO