

ICICI Prudential Life Insurance Company Limited

Schedules forming part of Consolidated financial statements

SCHEDULE - 1

PREMIUM (Net of Goods & Service tax/Service tax)

For the year ended March 31, 2019

(₹ '000)

| Particulars          | Par Life          | Par Pension    | Non Par           | Non Par Variable | Non Par Variable Pension | Annuity Non Par  | Health         | Linked Life        | Linked Pension   | Linked Health  | Linked Group Life | Linked Group Pension | Total              |
|----------------------|-------------------|----------------|-------------------|------------------|--------------------------|------------------|----------------|--------------------|------------------|----------------|-------------------|----------------------|--------------------|
| First year premiums  | 6,553,799         | -              | 3,989,499         | -                | -                        | -                | 123,752        | 58,970,616         | 148,085          | (410)          | -                 | -                    | 69,785,341         |
| Renewal premiums     | 28,131,501        | 221,389        | 17,636,877        | -                | -                        | -                | 221,762        | 151,344,183        | 3,809,214        | 898,225        | 2,120,196         | 1,270,841            | 205,654,188        |
| Single premiums      | -                 | -              | 17,493,724        | 245,534          | 643,872                  | 6,854,123        | 455            | 2,791,461          | 188,403          | -              | 4,246,058         | 1,394,583            | 33,858,213         |
| <b>Total Premium</b> | <b>34,685,300</b> | <b>221,389</b> | <b>39,120,100</b> | <b>245,534</b>   | <b>643,872</b>           | <b>6,854,123</b> | <b>345,969</b> | <b>213,106,260</b> | <b>4,145,702</b> | <b>897,815</b> | <b>6,366,254</b>  | <b>2,665,424</b>     | <b>309,297,742</b> |

Premium Income from business written:

|                      |                   |                |                   |                |                |                  |                |                    |                  |                |                  |                  |                    |
|----------------------|-------------------|----------------|-------------------|----------------|----------------|------------------|----------------|--------------------|------------------|----------------|------------------|------------------|--------------------|
| In India             | 34,685,300        | 221,389        | 39,120,100        | 245,534        | 643,872        | 6,854,123        | 345,969        | 213,106,260        | 4,145,702        | 897,815        | 6,366,254        | 2,665,424        | 309,297,742        |
| Outside India        | -                 | -              | -                 | -              | -              | -                | -              | -                  | -                | -              | -                | -                | -                  |
| <b>Total Premium</b> | <b>34,685,300</b> | <b>221,389</b> | <b>39,120,100</b> | <b>245,534</b> | <b>643,872</b> | <b>6,854,123</b> | <b>345,969</b> | <b>213,106,260</b> | <b>4,145,702</b> | <b>897,815</b> | <b>6,366,254</b> | <b>2,665,424</b> | <b>309,297,742</b> |

For the year ended March 31, 2018

(₹ '000)

| Particulars          | Par Life          | Par Pension    | Non Par           | Non Par Variable | Non Par Variable Pension | Annuity Non Par  | Health         | Linked Life        | Linked Pension   | Linked Health    | Linked Group Life | Linked Group Pension | Total              |
|----------------------|-------------------|----------------|-------------------|------------------|--------------------------|------------------|----------------|--------------------|------------------|------------------|-------------------|----------------------|--------------------|
| First year premiums  | 7,972,764         | -              | 2,542,456         | -                | -                        | -                | 174,425        | 62,490,545         | 382,145          | (429)            | -                 | -                    | 73,561,906         |
| Renewal premiums     | 23,829,440        | 276,405        | 20,805,081        | -                | -                        | -                | 117,428        | 124,118,936        | 4,897,657        | 1,031,124        | 2,388,567         | 1,105,543            | 178,570,181        |
| Single premiums      | -                 | -              | 7,624,052         | 352,309          | 9,300                    | 3,107,546        | 1,615          | 3,402,870          | 233,279          | -                | 2,278,442         | 1,546,192            | 18,555,605         |
| <b>Total Premium</b> | <b>31,802,204</b> | <b>276,405</b> | <b>30,971,589</b> | <b>352,309</b>   | <b>9,300</b>             | <b>3,107,546</b> | <b>293,468</b> | <b>190,012,351</b> | <b>5,513,081</b> | <b>1,030,695</b> | <b>4,667,009</b>  | <b>2,651,735</b>     | <b>270,687,692</b> |

Premium Income from business written:

|                      |                   |                |                   |                |              |                  |                |                    |                  |                  |                  |                  |                    |
|----------------------|-------------------|----------------|-------------------|----------------|--------------|------------------|----------------|--------------------|------------------|------------------|------------------|------------------|--------------------|
| In India             | 31,802,204        | 276,405        | 30,971,589        | 352,309        | 9,300        | 3,107,546        | 293,468        | 190,012,351        | 5,513,081        | 1,030,695        | 4,667,009        | 2,651,735        | 270,687,692        |
| Outside India        | -                 | -              | -                 | -              | -            | -                | -              | -                  | -                | -                | -                | -                | -                  |
| <b>Total Premium</b> | <b>31,802,204</b> | <b>276,405</b> | <b>30,971,589</b> | <b>352,309</b> | <b>9,300</b> | <b>3,107,546</b> | <b>293,468</b> | <b>190,012,351</b> | <b>5,513,081</b> | <b>1,030,695</b> | <b>4,667,009</b> | <b>2,651,735</b> | <b>270,687,692</b> |

Refer note 2.3.1 of schedule 16 for accounting policy on Premium income

For the quarter ended March 31, 2019

(₹ '000)

| Particulars          | Par Life          | Par Pension    | Non Par           | Non Par Variable | Non Par Variable Pension | Annuity Non Par  | Health         | Linked Life       | Linked Pension   | Linked Health  | Linked Group Life | Linked Group Pension | Total              |
|----------------------|-------------------|----------------|-------------------|------------------|--------------------------|------------------|----------------|-------------------|------------------|----------------|-------------------|----------------------|--------------------|
| First year premiums  | 2,197,651         | -              | 1,719,699         | -                | -                        | -                | 30,210         | 18,378,263        | 40,722           | (181)          | -                 | -                    | 22,366,364         |
| Renewal premiums     | 9,225,956         | 112,660        | 4,869,661         | -                | -                        | -                | 71,866         | 50,351,386        | 1,199,757        | 336,427        | 530,869           | 381,633              | 67,080,215         |
| Single premiums      | -                 | -              | 6,199,703         | 11,277           | 393,872                  | 3,147,395        | 192            | 1,085,417         | 38,699           | -              | 1,156,357         | 156,771              | 12,189,683         |
| <b>Total Premium</b> | <b>11,423,607</b> | <b>112,660</b> | <b>12,789,063</b> | <b>11,277</b>    | <b>393,872</b>           | <b>3,147,395</b> | <b>102,268</b> | <b>69,815,066</b> | <b>1,279,178</b> | <b>336,246</b> | <b>1,687,226</b>  | <b>538,404</b>       | <b>101,636,262</b> |

Premium Income from business written:

|                      |                   |                |                   |               |                |                  |                |                   |                  |                |                  |                |                    |
|----------------------|-------------------|----------------|-------------------|---------------|----------------|------------------|----------------|-------------------|------------------|----------------|------------------|----------------|--------------------|
| In India             | 11,423,607        | 112,660        | 12,789,063        | 11,277        | 393,872        | 3,147,395        | 102,268        | 69,815,066        | 1,279,178        | 336,246        | 1,687,226        | 538,404        | 101,636,262        |
| Outside India        | -                 | -              | -                 | -             | -              | -                | -              | -                 | -                | -              | -                | -              | -                  |
| <b>Total Premium</b> | <b>11,423,607</b> | <b>112,660</b> | <b>12,789,063</b> | <b>11,277</b> | <b>393,872</b> | <b>3,147,395</b> | <b>102,268</b> | <b>69,815,066</b> | <b>1,279,178</b> | <b>336,246</b> | <b>1,687,226</b> | <b>538,404</b> | <b>101,636,262</b> |

For the quarter ended March 31, 2018

(₹ '000)

| Particulars          | Par Life          | Par Pension    | Non Par          | Non Par Variable | Non Par Variable Pension | Annuity Non Par  | Health        | Linked Life       | Linked Pension   | Linked Health  | Linked Group Life | Linked Group Pension | Total             |
|----------------------|-------------------|----------------|------------------|------------------|--------------------------|------------------|---------------|-------------------|------------------|----------------|-------------------|----------------------|-------------------|
| First year premiums  | 1,865,432         | -              | 862,471          | -                | -                        | -                | 64,016        | 17,336,098        | 85,269           | (100)          | -                 | -                    | 20,213,186        |
| Renewal premiums     | 8,495,962         | 129,920        | 6,109,848        | -                | -                        | -                | 32,444        | 43,345,496        | 1,634,574        | 385,595        | 1,083,876         | 258,427              | 61,476,142        |
| Single premiums      | -                 | -              | 2,485,223        | 35,073           | -                        | 1,726,545        | 404           | 912,270           | 70,100           | -              | 184,835           | 185,450              | 5,599,900         |
| <b>Total Premium</b> | <b>10,361,394</b> | <b>129,920</b> | <b>9,457,542</b> | <b>35,073</b>    | <b>-</b>                 | <b>1,726,545</b> | <b>96,864</b> | <b>61,593,864</b> | <b>1,789,943</b> | <b>385,495</b> | <b>1,268,711</b>  | <b>443,877</b>       | <b>87,289,228</b> |

Premium Income from business written:

|                      |                   |                |                  |               |          |                  |               |                   |                  |                |                  |                |                   |
|----------------------|-------------------|----------------|------------------|---------------|----------|------------------|---------------|-------------------|------------------|----------------|------------------|----------------|-------------------|
| In India             | 10,361,394        | 129,920        | 9,457,542        | 35,073        | -        | 1,726,545        | 96,864        | 61,593,864        | 1,789,943        | 385,495        | 1,268,711        | 443,877        | 87,289,228        |
| Outside India        | -                 | -              | -                | -             | -        | -                | -             | -                 | -                | -              | -                | -              | -                 |
| <b>Total Premium</b> | <b>10,361,394</b> | <b>129,920</b> | <b>9,457,542</b> | <b>35,073</b> | <b>-</b> | <b>1,726,545</b> | <b>96,864</b> | <b>61,593,864</b> | <b>1,789,943</b> | <b>385,495</b> | <b>1,268,711</b> | <b>443,877</b> | <b>87,289,228</b> |