

News Release October 22, 2019

NSE Code: ICICIPRULI BSE Code: 540133

ICICI Prudential Life declares results for the half year ended September 30, 2019

Performance Highlights

- Value of New Business (VNB) grew by 20.2% from ₹ 5.90 billion in H1-FY2019 to ₹ 7.09 billion in H1-FY2020
- Protection Annualised Premium Equivalent (APE) grew by 86.8% from ₹ 2.66 billion in H1-FY2019 to ₹ 4.97 billion in H1-FY2020 and is 14.8% of APE in H1-FY2020
- New Business premium grew by 20.5% from ₹ 42.77 billion in H1-FY2019 to ₹ 51.52 billion in H1-FY2020
- Embedded Value (EV) grew by 17.8% from ₹ 192.48 billion in H1-FY2019 to ₹ 226.80 billion in H1-FY2020
- Annuity business doubled from ₹ 2.34 billion in H1-FY2019 to ₹ 4.67 billion in H1-FY2020
- 13th month persistency¹ stood at 85.5%
- Interim dividend of ₹ 0.80 per share

Mr. N S Kannan, MD & CEO of ICICI Prudential Life said "We have been able to grow our Value of New Business (VNB) by 20.2% year on year to ₹ 7.09 billion in the first half of FY2020. Protection is an underserved segment and with our innovative product offerings backed by technology, we have been able to deliver 87% year on year growth in the protection business in the first half of this financial year. Protection business now contributes to 14.8% of our APE. I am also happy to report that our annuity business has doubled in the same period."

Mr. Kannan further added, "We have been strengthening our multi-channel distribution network backed by technology to widen our customer base and tap under-insured segments of the population. This approach has been supplemented by a robust risk management strategy thereby ensuring the quality and sustainability of our business. Our Embedded Value also grew about 18% over the year to ₹ 226.80 billion."

Value of New Business (VNB)

The VNB increased by 20.2% from ₹ 5.90 billion in H1-FY2019 to ₹ 7.09 billion in H1-FY2020. The key strategic elements that contribute to the growth in VNB are as under:

Premium

New business premium witnessed a growth of 20.5% from ₹ 42.77 billion in H1-FY2019 to ₹ 51.52 billion in H1-FY2020. Annuity business doubled from ₹ 2.34 billion in H1-FY2019 to ₹ 4.67 billion of new business received premium in H1-FY2020.

¹ As per IRDA circular dated January 23, 2014; excluding group and including single premium policies; for policies issued during September to August period of relevant year measured as on September 30, 2019



Protection

Protection APE registered a robust growth of 86.8% from ₹ 2.66 billion in H1-FY2019 to ₹ 4.97 billion in H1-FY2020. The protection mix improved from 7.9% of APE for H1-FY2019 to 14.8% for H1-FY2020.

Persistency¹

The 13th month persistency stood at 85.5% for H1-FY2020 and 49th month persistency stood at 64.9% for H1-FY2020. Retail renewal premium grew by 5.4% from ₹ 86.59 billion in H1-FY2019 to ₹ 91.26 billion in H1-FY2020. The Assets under Management (AUM) grew from ₹ 1,461.29 billion at September 30, 2018 to ₹ 1,655.12 billion at September 30, 2019.

Productivity

The Cost/TWRP for savings business was 11.0% for H1-FY2020 as compared to 12.7% in H1-FY2019.

Embedded Value (EV)

Embedded Value registered a growth of 17.8% from ₹ 192.48 billion at September 30, 2018 to ₹ 226.80 billion at September 30, 2019. The Value of Inforce (VIF) also recorded a robust growth of 18.6% and grew from ₹ 126.03 billion at September 30, 2018 to ₹ 149.49 billion at September 30, 2019.

Dividend

The Board has approved an interim dividend of ₹ 0.80 per equity share for H1-FY2020.

Operational Metrics:

(Figures in ₹ billion)

	H1-FY2019	H1-FY2020	Growth
Value of New Business (VNB)	5.90	7.09	20.2%
Embedded Value (EV)	192.48	226.80	17.8%
Total Premium	131.98	145.20	10.0%
New Business premium	42.77	51.52	20.5%
Annualized Premium Equivalent (APE)	33.81	33.69	(0.4%)
Savings	31.14	28.72	(7.8%)
Protection	2.66	4.97	86.8%
Protection Mix (% of APE)	7.9%	14.8%	-
13 th month persistency ¹	86.3%	85.5%	-
49 th month persistency ¹	65.1%	64.9%	-
Retail renewal premium	86.59	91.26	5.4%
Savings Cost Ratio (Cost/TWRP)	12.7%	11.0%	-
Assets under management (AUM)	1,461.29	1,655.12	13.3%

¹ As per IRDA circular dated January 23, 2014; excluding group and including single premium policies; for policies issued during September to August period of relevant year measured as on September 30, 2019



Definitions, abbreviations and explanatory notes

- Annual Premium Equivalent (APE): APE is a measure of new business written by a life
 insurance company. It is computed as the sum of annualised first year premiums on regular
 premium policies, and ten percent of single premiums, written by the Company during any
 period from new retail and group customers.
- Value of New Business (VNB) and VNB margin: VNB is used to measure profitability of the new business written in a period. It is present value of all future profits to shareholders measured at the time of writing of the new business contract. Future profits are computed on the basis of long term assumptions which are reviewed annually. VNB is also referred to as NBP (new business profit). VNB margin is computed as VNB for the period/APE for the period. It is similar to profit margin for any other business.
- Retail Weighted Received Premium (RWRP): RWRP is a new business measure very similar
 to APE for the retail (also referred to as individual) business with the only difference being that
 the regular premiums considered here are first year premiums actually received by the life
 insurer and not annualised. Secondly, since it is a new business measure for retail business, it
 includes only premium received from retail customers. It is the sum of all retail first year
 premiums and ten percent of retail single premiums received in a period.
- **Persistency:** It is the most common parameter for quality of business representing the percentage of retail policies (where premiums are expected) that continue paying premiums. The method of computation of Persistency has been prescribed by IRDAI vide its circular dated January 23, 2014.
- Total Weighted Received Premium (TWRP): TWRP is a measure of total premiums from new and existing retail and group customers received in a period. It is sum of first year and renewal premiums on regular premium policies and ten percent of single premiums received from both retail and group customers by Company during the period.
- **Cost Ratio:** Cost ratio is a measure of the cost efficiency of a Company. Expenses are incurred by the Company on new business as well as renewal premiums. Cost ratio is computed as a ratio of all expenses incurred in a period comprising commission, operating expenses, provision for doubtful debts and bad debts written off to total weighted received premium (TWRP).

About ICICI Prudential Life Insurance

ICICI Prudential Life is promoted by ICICI Bank Ltd. and Prudential Corporation Holdings Ltd. headquartered in United Kingdom. The Company began operations in fiscal 2001 and has consistently been amongst the top private sector life insurance companies in India.

The Company offers an array of products in the Protection and Savings category which match the different life stage requirements of customers, enabling them to provide a financial safety-net to their families as well as achieve their long term financial goals. The digital platform of the Company provides a paperless on-boarding experience to customers, empowers them to conduct an assortment of self-service transactions, provides a convenient route to make digital payments for purchasing and making renewal premium payments, facilitates a hassle free claims settlement process etc. For FY2019, the Company had a claims settlement ratio of 98.6%, took approximately 2.34 days to settle genuine claims and 99% of claims were settled electronically.

ICICI Prudential Life is the first private life insurance company to cross the ₹ 1 trillion mark for Assets under Management (AUM). At September 30, 2019, the Company had an AUM of ₹ 1,655.12 billion and a Total Sum Assured of ₹ 12.78 trillion. ICICI Prudential Life is listed on both National Stock Exchange (NSE) and the Bombay Stock Exchange (BSE).

Disclaimer

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may



constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for insurance and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology our exploration of merger and acquisition opportunities, our ability to integrate mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our growth and expansion in domestic and overseas markets, technological changes, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in insurance regulations and other regulatory changes in India and other jurisdictions on us. ICICI Prudential Life insurance undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. This release does not constitute an offer of securities.

For further queries please e-mail on corporatecommunications@iciciprulife.com

1 billion = 100 crore

Performance for the quarter ended September 30, 2019

1. Operating performance review

(₹ in billion)

₹ in billion	FY2019	H1- FY2019	H1- FY2020	Growth
Value of new business (VNB) ¹	13.28	5.90	7.09	20.2%
Embedded Value (EV)	216.23	192.48	226.80	17.8%
APE ²	77.99	33.81	33.69	(0.4%)
-Savings	70.77	31.14	28.72	(7.8%)
-Protection	7.22	2.66	4.97	86.8%
RWRP ³	70.95	31.48	30.49	(3.2%)
Market share based on RWRP4	10.3%	11.4%	9.9%	
New business received premium	102.52	42.77	51.52	20.5%
Cost ratio (Cost/TWRP) ⁵	15.0%	16.1%	16.6%	
Assets under management	1,604.10	1,461.29	1,655.12	13.3%

Persistency ⁶	FY2019	5M-FY2020 ⁷
13 th month	84.6%	83.6%
25 th month	75.6%	75.0%
37 th month	69.3%	69.1%
49 th month	63.8%	63.7%
61st month	56.8%	57.2%

- 1. For full year, based on actual cost; H1: based on management forecast of full year cost
- 2. Annualized premium equivalent
- Retail weighted received premium
- 4. Source: Life insurance council
- 5. Total Cost including commission / (Total premium 90% of single premium)
- 6. As per IRDA circular dated January 23, 2014; excluding group and single premium policies
- 7. For policies issued during September to August period of relevant year measured at September 30

Components may not add up to the totals due to rounding off

Profitability

Value of New Business (VNB) for H1-FY2020 was ₹ 7.09 billion. With an APE of ₹ 33.69 billion for the half year, VNB margin was 21.0% for H1-FY2020 as compared to 17.0% for FY2019. The increase in VNB margin is primarily on account of increase in the protection mix.

The Company's profit after tax was ₹ 5.87 billion for the half year ended September 30, 2019 compared to ₹ 5.83 billion for the half ended September 30, 2018.

• Embedded Value

Our Embedded Value at September 30, 2019 was ₹ 226.80 billion compared to ₹ 192.48 billion at September 30, 2018, a growth of 17.8%. The Value of Inforce grew by 18.6% from ₹ 126.03 billion at September 30, 2018 to ₹ 149.49 billion at September 30, 2019.

New business growth and market share

The Annualized Premium Equivalent (APE) was ₹ 33.69 billion for H1-FY2020 as compared to ₹ 33.81 billion for H1-FY2019. The new business received premium was ₹ 51.52 billion for

H1-FY2020 as compared to ₹ 42.77 billion for H1-FY2019, a growth of 20.5%. For H1-FY2020, based on Retail Weighted Received Premium (RWRP), the Company had a private market share of 16.9% and overall market share of 9.9%.

Product mix

The Company offers a range of products across protection and savings solutions to meet the specific needs of customers. During H1-FY2020, the protection APE recorded a growth of 86.8% rising to ₹ 4.97 billion in H1-FY2020 as compared to ₹ 2.66 billion in H1-FY2019.

Persistency

The Company has strong focus on improving the quality of business and customer retention which is reflected in our persistency ratios. Our 13th month persistency stands at 83.6% for 5M-FY2020. The 49th month persistency was 63.7% for 5M-FY2020 as compared to 63.8% for FY2019.

Cost efficiency

The cost to total weighted received premium (TWRP) ratio stood at 16.6% in H1-FY2020 compared to 16.1% in H1-FY2019.

Assets under management

The total assets under management of the Company was ₹ 1,655.12 billion at September 30, 2019 which makes it one of the largest fund managers in India. The Company had a debt-equity mix of 53:47 at September 30, 2019. Over 90% of the debt investments are in AAA rated and government bonds.

Net worth and capital position

Company's net worth was ₹ 72.60 billion at September 30, 2019. The solvency ratio was 210.6% against regulatory requirement of 150%.

2. Financial performance review

Summary Standalone Revenue and Profit & Loss Account

(₹ in billion)

Davidaniana	Thre	e months e	nded	Six mont	Year ended	
Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
Premium earned	81.91	63.29	76.82	145.20	132.00	309.30
Premium on reinsurance ceded	(1.26)	(1.21)	(0.81)	(2.47)	(1.61)	(3.52)
Net premium earned	80.65	62.08	76.01	142.73	130.39	305.78
Investment income ¹	(0.57)	20.94	13.70	20.37	38.31	108.56
Other income	0.19	0.17	0.19	0.36	0.39	0.89
Total income	80.27	83.19	89.90	163.46	169.09	415.23
Commission paid	3.95	2.65	3.95	6.59	6.75	15.51
Expenses ²	9.25	8.08	8.27	17.33	15.77	32.78
Tax on policyholders fund	0.26	0.29	0.28	0.55	0.59	1.13
Claims/benefits paid	41.37	36.45	35.01	77.82	64.41	142.59
Change in actuarial liability ³	22.38	32.85	39.36	55.23	75.70	211.59
Total Outgo	77.22	80.32	86.87	157.52	163.22	403.60
Profit before tax	3.06	2.87	3.03	5.93	5.87	11.63
Tax charge	0.04	0.02	0.02	0.06	0.04	0.22
Profit after tax	3.02	2.85	3.01	5.87	5.83	11.41

- 1. Net of provision for diminution in value of investments
- 2. Includes provisions for doubtful debts (including write off) and service tax on linked charges
- 3. Includes movement in funds for future appropriation

Profit after tax increased from ₹ 5.83 billion in H1-FY2019 to ₹ 5.87 billion in H1-FY2020. The performance highlights for H1-FY2020 are given below:

- Net premium earned (gross premium less reinsurance premium) increased by 9.5% from ₹ 130.39 billion in H1-FY2019 to ₹ 142.73 billion in H1-FY2020. Retail renewal premium increased by 5.4% from ₹ 86.59 billion in H1-FY2019 to ₹ 91.26 billion in H1-FY2020. Retail new business premium increased from ₹ 36.03 billion in H1-FY2019 to ₹ 36.04 billion in H1-FY2020. Group premium increased by 90.8% from ₹ 9.38 billion in H1-FY2019 to ₹ 17.89 billion in H1-FY2020 primarily on account of an increase in group gratuity & credit life business.
- Total investment income for H1-FY2020 comprised ₹ 1.97 billion (H1-FY2019: ₹ 19.86 billion) under the unit-linked portfolio and ₹ 18.40 billion (H1-FY2019: ₹ 18.45 billion) under the non-unit funds. The investment income under unit-linked portfolio is directly offset by a change in valuation of policyholder liabilities. Unit investment income decreased from ₹ 19.86 billion in H1-FY2019 to ₹ 1.97 billion in H1-FY2020 primarily on account of decrease in net realised gains.

- Other income decreased from ₹ 0.39 billion in H1-FY2019 to ₹ 0.36 billion in H1-FY2020.
- Total expenses (including commission) increased by 6.2% from ₹ 22.52 billion in H1-FY2019 to ₹ 23.92 billion in H1-FY2020. Commission expense decreased by 2.3% from ₹ 6.75 billion in H1-FY2019 to ₹ 6.59 billion in H1-FY2020. New business commission (including single premium) has decreased from ₹ 5.04 billion in H1-FY2019 to ₹ 4.89 in H1-FY2020. Renewal commission has remained unchanged at ₹ 1.71 billion in H1-FY2019 and H1-FY2020. The decrease in total commission expense is on account of the change in product mix. Operating expenses increased by 9.9% from ₹ 15.77 billion in H1-FY2019 to ₹ 17.33 billion in H1-FY2020 primarily on account of increased advertisement cost.
- Claims and benefit payouts increased by 20.8% from ₹ 64.41 billion in H1-FY2019 to ₹ 77.82 billion in H1-FY2020 primarily on account of increase in surrender claims by ₹ 13.38 billion from ₹ 47.43 billion in H1-FY2019 to ₹ 60.81 billion in H1-FY2020.
- Change in actuarial liability, including funds for future appropriation, decreased from ₹ 75.70 billion in H1-FY2019 to ₹ 55.23 billion in H1-FY2020. Fund reserve, which represents liability carried on account of units held by unit linked policyholders, decreased from ₹ 41.17 billion in H1-FY2019 to ₹ 15.37 billion in H1-FY2020. The decrease in fund reserves is primarily due to higher claims and lower investment income partially offset by increase in premium. Non-unit reserve increased from ₹ 33.47 billion in H1-FY2019 to ₹ 38.53 billion in H1-FY2020.

Disclaimer

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for insurance and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology our exploration of merger and acquisition opportunities, our ability to integrate mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our growth and expansion in domestic and overseas markets, technological changes, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in insurance regulations and other regulatory changes in India and other jurisdictions on us. ICICI Prudential Life insurance undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. This release does not constitute an offer of securities.

For investor queries please reach out to Investor relations team at +91-22-40391600 or email <u>ir@iciciprulife.com</u>. 1 billion = 100 crore

ICICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the quarter and half year ended September 30, 2019

\neg	Statement of Standalone Audited Results for the quarter and half year ended September 30, 2019								
- 1		Three	months end	od/at	Six month	s ended/at	Vear ended/at		
Sr No.	Particulars	September 30,	June 30,	September 30,	September 30,	September 30, 2018	March 31, 2019		
		(Audited)	(Audited)	2018 (Audited)	2019 (Audited)	(Audited)	(Audited)		
	ICYHOLDERS' A/C								
1	Gross premium income	171.054	126,975	183,936	298,829	309,807	697,853		
	(a) First Year Premium	171,854 523,979	404,271	510,267	928,250	885,027	2,056,542		
	(b) Renewal Premium	123,245	101,681	73,985	224,926	125,144	338,582		
2 !	Net premium income¹	806,471	620,813	760,120	1,427,284	1,303,902	3,057,829		
3	Income from investments: (Net) ²	(12,690)	199,155	122,784	186,465	354,904	1,021,444		
4	Other income	1,920	1,649	1,862	3,569	3,829	8,033		
5	Transfer of funds from Shareholders' A/c	25,207	21,592	(2,076)	46,799	7,174	52,720		
6	Total (2 to 5)	820,908	843,209	882,690	1,664,117	1,669,809	4,140,026		
7	Commission on	<u> </u>		22.22	45.001	40 471	111,979		
	(a) First Year Premium	28,158	17,823	28,510		48,471	38,446		
	(b) Renewal Premium	9,694	7,367	9,947	17,061	17,077	4,704		
	(c) Single Premium	1,599	1,294	1,052 39,509	2,893 65,935	1,917 67,465	155,129		
	Net Commission	39,451	26,484	39,509	03,303	- 07,700	,,		
9	Operating Expenses related to insurance business (a+b+c):	26,951	25,940	25,778	52,891	51,931	97,309		
	(a) Employees remuneration and welfare expenses (b) Advertisement and publicity	20,931	14,101			23,950	67,261		
	(c) Other operating expenses	28,045	24,541	27,312	52,586	49,487	95,962		
10	Expenses of Management (8+9)	114,868	91,066		205,934	192,833	415,661		
	Provisions for doubtful debts (including bad debts written off)	51	42			41	(13		
12	Provisions for diminution in value of investments	9,891	4,102	1	13,993	20 404	63,520		
13	Goods and Service tax charge on linked charges	16,293	15,283	15,992	31,576		11,318		
14	Provision for taxes (a+b)	2,566	2,914	2,838	5,480	5,895 5,895	11,316		
<u> </u>	(a) Current tax	2,562	2,914	2,838	5,476	0,080	11,010		
	(b) Deferred tax	413,732	364,456	350,139	778,188	644,092	1,425,914		
	Benefits Paid 3 (Net)	215,830	323,138		538,968		2,100,298		
16 17	Change in actuarial liability Total (10+11+12+13+14+15+16)	773,231	801,001	862,661	1,574,232		4,016,698		
18	Surplus/(Deficit) (6-17)	47,677	42,208		89 ,885	50,118	123,328		
19	Appropriations						4		
<u> </u>	(a) Transferred to Shareholders	39,657	36,888	14,786			107,704		
_	(b) Funds for Future Appropriations	8,020	5,320	5,243	13,340	10,689	15,624		
20	Details of Surplus/(Deficit)					0.401	7,063		
	(a) Interim bonus paid	1,810	· 1,658	1,883	3,468	3,491	46,678		
	(b) Aflocation of bonus to policyholders		10.000	20,029	89,885	50,118	123,328		
<u> </u>	(c) Surplus shown in the Revenue Account	47,677 49,487	42,208 43,866			53,609			
	Total Surplus	49,457	43,600	21,512	40,000				
	REHOLDERS' A/C Transfer from Policyholders' Account	39,657	36,888	14,786	76,545	39,429	107,704		
21 22	Total income under Shareholders' Account	35,551							
	(a) Investment Income	20,471	14,326	14,261		28,219	64,18		
	(b) Other income (refer note 5)	23	7	48			904 3,77		
23	Expenses other than those related to insurance business	730	930				52,720		
24	Transfer of funds to Policyholders A/c	25,207	21,592	(2,076)	46,799	7,174	52,720		
25	Provisions for doubtful debts (including write off)	3 500			3,580	-			
26	Provisions for diminution in value of investments	3,580 30,634	28,699	30,324	59,333		116,296		
27	Profit/ (lass) before tax	448	205			472	2,23		
28_	Provisions for tax (a+b)	448	205			472	2,23		
_	(a) Current tax (b) Deferred tax	1							
29	Profit/(loss) after tax and before extraordinary items	30,186	28,494	30,087	58,680	58,251	114,065		
	Extraordinary Items (Net of tax expenses)								
	Profit/(loss) after tex and extraordinary Items	30,186	28,494	30,087	58,680	58,251	114,065		
			<u></u>						
32	Dividend per share (₹) (Nominal Value ₹ 10 per share):	ļ		1.60	0.80	1.60	1.60		
<u> </u>	(a) Interim Dividend	0.80		1.50			1.55		
-	(b) Final Dividend	230,716	227,361	170,743	230,716	170,743	198,866		
33	Profit/(Loss) carried to Balance Sheet	143,584	143,584			143,557			
	Paid up equity share capital Reserve & Surplus (excluding Revaluation Reserve)	573,557	570,202		573,557		541,64		
34						25,858	19,45		
34 35		10,653	10,0,						
34 35 36	Fair value Change Account and revaluation reserve	10,653	10,07				 		
34 35					741.047	717 000	700 15		
34 35 36	Fair value Change Account and revaluation reserve Total Assets: [a] Investments: - Shareholders'	741,647	777,371	712,060					
34 35 36	Fair value Change Account and revaluation reserve Total Assets: (a) Investments:		777,371 4,219,821	712,060 3,630,781	4,395,512	3,630,781	4,007,11		

Net of amortisation and losses (including capital gains)
 Inclusive of interim bonus







ICICI Prudential Life Insurance Company Limited

Š.

At September 30, At June 30, At March 31, At September 30, 2019 2018 2019 2019 **Particulars** (Audited) (Audited) (Audited) (Audited) Sources of funds Shareholders' funds : 143,578 143,557 143,584 Share capital 143,584 Share application money 543,974 515,407 575,890 Reserve and surplus

Credit/(debit) fair value change account 23,707 8,320 14.039 17.122 682,671 704.674 Sub - total 727,794 730,157 Borrowings Policyholders' funds: 178,271 160,392 169,722 186,403 Credit/(debit) fair value change account 6,145 6,481 6,481 Revaluation reserve - Investment property 6,482 14,949,753 13,595,791 15,488,721 15,272,890 Policy liabilities (A)+(B)+(C) 3,433,999 3,855,243 4,240,517 4,017,084 Non unit liabilitles (mathematical reserves) (A) 9,528,255 10,393,136 10,418,926 10.369.986 Provision for linked liabilities (fund reserves) (B) 8,769,974 9,264,974 (a) Provision for linked liabilities 9,612,056 9.378.831 1,105,012 758,281 (b) Credit/[debit] fair value change account (Linked) 1.040,095 781,080 633,537 836,880 724,524 Funds for discontinued policies (C) 855.068 833,731 722,315 633,067 851,604 (a) Discontinued on account of non-payment of premium 1,779 3,459 3,130 2,485 (b) Other discontinuance (c) Credit/[debit] fair value change account (1,309) 19 11,255,806 11,094,510 10,161,792 11,248,204 Total linked liabilities (B)+(C) 15,465,774 15,134,505 13,762,328 15.664.925 Sub - total Funds for Future Appropriations Linked 98.432 116,780 108,691 103,370 Non linked 98,505 116,780 108,761 103,441 Sub - total 14,543,504 15,942,620 16,509,499 16,304,692 Total Application of funds Investments 712,060 3,630,781 Shareholders' 741,647 777,371 799,155 4,395,512 4,219,821 4,007,118 Policyholders 11,255,877 11,094,581 10,161,866 11,248,204 Asset held to cover linked liabilities 27,019 31,552 19,779 36,333 Loans 46,814 47,562 45,451 46,103 Fixed assets - net block 4 4 Deferred tax asset Current assets 21,283 66,102 39,468 9,782 Cash and Bank balances 262,688 216,532 267,492 294,952 Advances and Other assets 283,971 333,594 334,420 226,314 Sub-Total (A) 308,650 250,000 363,862 290,576 Current liabilities 1,759 2,551 36<u>6,413</u> 2,144 3,061 Provisions 310,409 Sub-Total (B) 292,720 253.061 (26,747) (26,438) (32,819)Net Current Assets (C) = (A-B) 41,700 Miscellaneous expenditure (to the extent not written-off or adjusted) Debit Balance in Profit & Loss Account (Shareholders' account) 14,543,504 16,304,692 15,942,620 16,509,499 Total 20,054 80,745 80,491 Contingent liabilities







(₹ in Lakhs)

Standalone Balance Sheet at September 30, 2019

ICICI Prudential Life Insurance Company Limited Segment¹ Reporting (Standalone) for the quarter and half year ended September 30, 2019

(₹ in Lakhs) Six months ended/at Three months ended/at ended/at March 31, September 30, September 30, Sr June 30, September 30, September 30, Particulars 2019 2019 No. 2019 2019 2018 (Audited) (Audited) (Audited) (Audited) (Audited) (Audited) Segment Income: Segment A: Par life 147,203 346,545 68,411 86,534 166,789 98,378 Net Premium 105,274 57,184 54,299 22,448 29,582 Income from investments² 34,736 Transfer of Funds from shareholders' account 500 1,401 259 761 391 370 Other income Segment B: Par pension 2.213 568 641 282 315 253 Net Premium 5,227 6,039 11,017 3,309 2,074 3,153 Income from investments² Transfer of Funds from shareholders' account Other income Segment C: Non Par 365,101 160,270 190,628 108,637 81.991 95,328 Net Premium 79,641 146 261 64,046 47.205 38,177 25,869 Income from investments² 49,432 5,219 (3,050)Transfer of Funds from shareholders' account 26.110 20,417 1,482 917 699 437 Other income 480 Segment D: Non Par Variable 2,084 2,455 1,516 10,771 10,152 619 Net Premium 653 107 591 279 Income from investments² 367 224 128 167 128 253 Transfer of Funds from shareholders' account (86)Segment E: Non Par Variable Pension 6,439 2,000 4.700 2,700 Net Premium 58 230 428 29 172 Income from investments² 256 83 Transfer of Funds from shareholders' account (47)Other income Segment F: Annuity Non Par 23,364 68,541 12,307 46,677 27,605 19,072 Net Premium 23,397 11.090 5,696 20,323 11.248 9,075 Income from investments? 60 1,826 926 Transfer of Funds from shareholders' account (629)629 Other income Segment G: Health 1,303 1,319 2.785 738 760 543 Net Premium 125 204 140 37 87 53 locome from investments 325 26 (71)(26)Transfer of Funds from shareholders' account Other income Segment H: Linked Life 2,126,234 933,922 908,983 532,278 524,339 409,583 Net Premium 602,024 173,541 97,774 28,178 (16,858)(114,632) Income from investments2 Transfer of Funds from shareholders' account 1,885 2,626 5,141 838 1.234 1,047 Other income Segment I: Linked Pension 41,456 14,022 19,723 10,516 7,398 6,624 Net Premium 72,302 2,601 5,584 20,763 15,159 (9,575) Income from investments² Transfer of Funds from shareholders' account Other income Segment J: Linked Health 5,741 2.306 1,655 1,286 941 714 Net Premium 4,581 (405) 367 (602 (1,698)1,293 Income from investments² 2,693 Transfer of Funds from shareholders' account Other income Segment K: Linked Group Life 22,567 63,662 13,096 12,452 41,603 28,507 Net Premium 30,829 4,258 20,442 3,685 11.823 Income from investments² 8,619 105 (115) 220 Transfer of Funds from shareholders' account Other income







Segment Reporting (Standalone) for the quarter and half year ended September 30, 2019

l	20gment, Rebound (2		e months ende		Six month	s ended/at	(₹ in Lakhs) Year ended/at
Sr No.	Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
	Segment L: Linked Group Pension			2.004	24.646	15,443	26,654
	Net Premium	6,334	8,312	6,884	14,646		
	Income from investments ²	6,681	9,089	2,956	15,770	4,443	24,67
	Transfer of Funds from shareholders' account Other income						
	Shareholders						
		45 004	14 226	14,261	31,217	28,219	64,18
	Income from investments ² Other income	16,891	14,326	14,201	31,217	20,213	
2	Segment Surplus/(Deficit) (net of transfer from shareholders' A/c):						
ļ	Segment A: Par life	6,762	4,122		10,884		18,76
i	Segment B: Par pension	1,328	1,199		2,527	2,209	
	Segment C: Non Par	(26,109)	(20,417)			(5,219)	
1	Segment D: Non Par Variable	86	(253)			(128)	
	Segment E: Non Par Variable Pension	48	(47)		1	2	(8:
	Segment F: Annuity Non Par	5,662	{629}	(926)	5,033		
	Segment G: Health	100	(26)		74		
	Segment H: Linked Life	25,164	31,661	8,329			
	Segment I: Linked Pension	3,572	4,074	5,269			
	Segment J: Linked Health	5,407	880			1,557	
l	Segment K: Linked Group Life	115	(220)		(105)		
	Segment L: Linked Group Pension	335	272	272	607	410	
	Shareholders	15,736	13,198	13,225	28,934	25,996	59,08
3	Segment Assets:						
1	Segment A: Par life	1,750,511	1,666,699	1,429,055	1,750,511	1,429,055	
	Segment B: Par pension	122,816	120,934				
1	Segment C: Non Par	2,152,131	2,047,871	1,749,653	2,152,131		
ł	Segment D: Non Par Variable	18,441	18,407	10,168		10,168	
1	Segment E: Non Par Variable Pension	10,629	10,118		10,629		
1	Segment F: Annuity Non Par	390,455	363,669				
1	Segment G: Health	3,617	3,330		3,617	1,957	
1	Segment H: Linked Life	9,524,522	9,456,007				
1	Segment I: Linked Pension	959,611	1,036,009				
	Segment J: Linked Health	94,473	102,256		94,473		
	Segment K: Linked Group Life	411,632	400,682				
	Segment L: Linked Group Pension	342,867	348,553		342,867	324,162	
	Shareholders	727,794	730,157	682,671	727,794	682,671	704,67
4	Segment Policy Liabilities:						
1	Segment A: Par life	1,750,511	1,666,699		1,750,511		
1	Segment B: Par pension	122,816	120,934				
1	Segment C: Non Par	2,152,131	2,047,871				
1	Segment D: Non Par Variable	18,441	18,407				
]	Segment E: Non Par Variable Pension	10,629	10,118				
1	Segment F: Annuity Non Par	390,455	363,669				
1	Segment G: Health	3,617	3,330		3,617		
1	Segment H: Linked Life	9,524,522	9,456,007				
1	Segment I: Linked Pension	959,611	1,036,009				
1	Segment J: Linked Health	94,473	102,256				
1	Segment K: Linked Group Life	411,632	400,682		411,632		
1	Segment L: Linked Group Pension	342,867	348,553	324,162	342,867	324,162	341,91
				-			
	•	. !					

Footnotes:

- 1 Segments are as under:
 (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
- 1. Non-Participating Policies: [i] Life (ii) General Annuity and Pension (iii) Health (iv) Variable
 2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
 (c) Variable insurance shall be further segregated into Life and Pension.

- (d) Business within India and business outside India 2 Net of Provisions for diminution in value of investments







CICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the quarter and half year ended September 30, 2019

Particulars		_		The	ee months ende	el/nt	Six months ended/ As at		Year ended/at	
Analytical Retines*		Part	ticulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019	
Gil Solvency Ratio: 210.5% 216.7% 223.3% 210.2% 224.2% 224.2% 224.0% 224.0% 216.0% 31.5% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5% 13.7% 14.2% 14.5%		<u> </u>		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	
								004.00	244 00/	
In Pelicyholder & Inhifities to abversholder fund 2168.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2090.4% 2182.4% 2182.4% 2182.4% 2182.4% 2182.4% 2182.4% 2182.4% 2282.4%										
									13.4%	
(a) Basic EFS before and after extraordinary lams (set) of tax expense) for the period (not annualized for three-pike months) (b) Directed EFS before and after extraordinary items (not of tax expense) for the period (not annualized for three-pike months) (b) Directed EFS before and after extraordinary items (not of tax expense) for the period (not annualized for three-pike months) (c) Gross & Park IPPAs (b) III				2168.4%	2132.2%	2030.4%	2168.4%	2030.4%	2162,4%	
of tex expenses) for the period (not annuelized for threefs kin months) (b) Diluted EPS before and after extraordinary items (not of tex expense) for the period (not annualized for threefs kin months) (a) VIPAR actios: (for policyholders' fund) (b) Gross & Net NPAs NIL		(iv)					<u> </u>		7.95	
threetikk months		1	i, .	2,10	1.98	2,10	4,09	4.06	7.93	
(b) Dillutad EFS before and after extraordinary tenns (not of tax expense) for the period (not annualized for threefsix months) (J) NPA ratios: (for policyholders' fund) (e) Gross & Stet NPAs NIL					·					
				- 10	4.00		4.00	4.00	7.94	
threatisk months		į		2.10	1.98	2.10	4.09	4,00	7.34	
V NPA ratios; (for policyholden's fund)										
(e) Gross & NN NPAs										
(b) % of Gross & Net NPAs		<u>[[v]</u>				B.Ure	\$ 311	Ani	NIL	
Vi) Yield on Investments (On Policyholders' fund)									NIL	
A. Without unrealised gains		1.21		NiL	NIL	NIL	NIL	141	1911	
Non Linked		101								
Par										
Non Par		ļ								
1- Linkad									8.3%	
Non Par				8,7%	6.6%	11.5%	7.7%	10.2%	9.1%	
B. With unrealised gains				4.00/	0.044	0.50/	E 10/	9.402	5.1%	
Non Linked	-		**************************************	4.0%	5.3%	8.0%	5,176	0,476	3,1.70	
Par		-								
Non Par				A A07	10 10/	1 70/	10 0%	(0.6%)	8.2%	
Linked		 							8.5%	
Non Par				4.770	10,470	2.376	11.270	Q.Z 70	0,370	
(vii) NPA tatios: (for shareholders' fund)				JE 48(1)	2 10/	(0.294)	(1 294)	2 3%	5.6%	
(a) Gross & Net NPAs		/v30		(3.470)	3.270	(0.376)	(1.2.10)	2.578	0.070	
(b) % of Gross & Nat NPAs NIL NIL NIL NIL NIL NIL NIL NIL (viii) Yield on Investments (on Shareholders' A/c) A. Without unrealised gains 9.4% 7.9% 8.4% 8.6% 8.3% 9.9. B. With unrealised gains 6.8% 7.4% 2.0% 7.1% 2.0% 7. (ix) Persistency Ratio² by premium 5. 13th month 82.0% 82.2% 80.7% 85.5% 85.8% 89. 2. 25th month 74.0% 75.4% 75.9% 76.8% 79.2% 77. 37th month 68.0% 66.3% 66.1% 71.3% 69.8% 71. 4.9th month 63.1% 63.0% 63.3% 64.9% 64.6% 65.8% 65.1% 65.				NII	IIG	Mil	NII	NII	NIL	
(viii) Yield on Investments (on Shareholders' A/c)									NIL	
A. Without unrealised gains 9.4% 7.9% 8.4% 8.6% 8.3% 9.6 B. With unrealised gains 6.8% 7.4% 2.0% 7.1% 2.0% 7.5 Comparison 7.4% 7.4% 7.4% 7.5%				IVIL	INIL	IVIL	7110	7116		
S. With unrealised gains S. 8% 7.4% 2.0% 7.1% 2.0% 7.2 (ix) Persistency Ratio ²				0.481	7.00/	2 484	0.00/	0.00	9.4%	
(ix) Persistency Ratio ²									7.2%	
by premium				6.8%	7.4%	2.0%	7.1.70	2.070	1.4.70	
13th month		(IX)								
25th month							05.50	55.50/	00.70/	
37th month 68.0% 69.3% 68.1% 71.3% 69.6% 71.4% 49th month 63.1% 63.0% 63.3% 64.9% 64.6% 65.5% 65										
49th month 63.1% 63.0% 63.3% 64.9% 64.6% 65.1 61st month 59.0% 58.4% 59.4% 58.6% 56.0% 58. by count									71.0%	
61st month 55.0% 55.4% 59.4% 58.6% 56.0% 58. by count 13th month 78.3% 77.3% 73.6% 79.2% 78.6% 78. 25th month 67.1% 69.2% 70.6% 70.7% 73.2% 72.1 37th month 63.3% 64.7% 63.7% 66.4% 66.9% 66.1 49th month 60.0% 60.1% 59.6% 62.5% 60.7% 62.5 61st month 54.8% 53.8% 52.7% 54.7% 50.7% 53. (x) Conservation Ratio 88.2% 90.5% 90.4% 89.7% 90.5% 53. Par Pension 88.9% 97.8% 64.2% 88.3% 67.0% 80. Non Par 62.7% 68.4% 80.6% 65.1% 80.9% 75.5 Non Par Variable NA									65.0%	
by count 78.3% 77.3% 73.6% 79.2% 78.6% 78.1% 73.6% 79.2% 78.6% 78.1% 73.5% 73.5% 79.2% 78.6% 78.1% 73.5% 73.2% 7									58.1%	
13th month 78.3% 77.3% 73.6% 79.2% 78.6% 78.1 25th month 67.1% 69.2% 70.6% 70.7% 73.2% 72.1 37th month 64.3% 64.7% 63.7% 66.4% 66.9% 66.5 49th month 60.0% 60.1% 59.6% 62.5% 60.7% 62.5 61st month 54.8% 53.8% 52.7% 54.7% 50.7% 53.3 (x) Conservation Ratio		$\vdash \vdash$		59.0%	58.4%	39.4%	30.0%	39.0%	30.178	
25th month 67.1% 69.2% 70.6% 70.7% 73.2% 72.1 37th month 64.3% 64.7% 63.7% 66.4% 66.9% 66.5 49th month 60.0% 60.1% 59.6% 62.5% 60.7% 62.5 61st month 54.8% 53.8% 52.7% 54.7% 50.7% 53.3 (x) Conservation Ratio			······································	70 70	77 20/	72 50/	70 20%	78 69/	78.8%	
37th month									72.0%	
A9th month 60.0% 60.1% 59.6% 62.5% 60.7% 62.5% 61st month 54.8% 53.8% 52.7% 54.7% 50.7% 53.3% (x) Conservation Ratio									66.5%	
61st month 54.8% 53.8% 52.7% 54.7% 50.7% 53.3% (x) Conservation Ratio									62.5%	
(x) Conservation Ratio 90.5% 90.4% 89.7% 90.5% 88.8 Par Pension 88.9% 37.8% 64.2% 88.3% 67.0% 80.1 Non Par 62.7% 68.4% 80.6% 65.1% 80.9% 75.5 Non Par Variable NA NA NA NA NA NA Non Par Variable Pension NA		-							53.3%	
Par Life 89.2% 90.5% 90.4% 89.7% 90.5% 88.8 Par Pension 88.9% 87.8% 64.2% 88.3% 67.0% 80.1 Non Par 62.7% 68.4% 80.6% 65.1% 80.9% 75.5 Non Par Variable NA N		141		34.676	55.074	32.770	34.7.70			
Par Pension 88.9% 87.8% 64.2% 88.3% 67.0% 80.1 Non Par 62.7% 68.4% 80.6% 65.1% 80.9% 75.5 Non Par Variable NA NA<				80.20	90 50/	30 404	80.7%	90 5%	88.5%	
Non Par 62.7% 68.4% 80.6% 65.1% 80.9% 75.5% Non Par Variable NA NA NA NA NA NA NA Non Par Variable Pension NA NA NA NA NA NA NA N									80.1%	
Non Par Variable NA NA NA NA NA NA I Non Par Variable Pension NA									75.5%	
Non Par Variable Pension NA N									NA NA	
Annuity Non Par NA NA NA NA NA NA NA I Health 77.9% 66.2% 74.1% 72.7% 77.9% 76.0 Linked Life 74.0% 81.6% 83.2% 77.2% 82.3% 81.1 Linked Pension 67.8% 71.8% 76.7% 69.6% 74.2% 72.1 Linked Health 89.5% 90.6% 89.5% 90.0% 87.4% 87.1 Linked Group Life 148.0% 19.8% 69.9% 67.6% 161.9% 88.8									NA	
Health 77.9% 66.2% 74.1% 72.7% 77.9% 76.0 Linked Life 74.0% 81.6% 83.2% 77.2% 82.3% 81.1 Linked Pension 67.8% 71.8% 75.7% 69.6% 74.2% 72.1 Linked Health 89.5% 90.6% 89.5% 90.0% 87.4% 87.1 Linked Group Life 148.0% 19.8% 69.9% 67.6% 161.9% 88.8	1								NA.	
Linked Life 74.0% 81.6% 83.2% 77.2% 82.3% 81.1 Linked Pension 67.8% 71.8% 75.7% 69.6% 74.2% 72.1 Linked Health 89.5% 90.6% 89.5% 90.0% 87.4% 87.1 Linked Group Life 148.0% 19.8% 69.9% 67.6% 161.9% 88.8									76.0%	
Linked Pension 67.8% 71.8% 75.7% 69.6% 74.2% 72.1 Linked Health 89.5% 90.6% 89.5% 90.0% 87.4% 87.1 Linked Group Life 148.0% 19.8% 69.9% 67.6% 161.9% 88.8			the first of the second of the						81.1%	
Linked Health 89.5% 90.6% 89.5% 90.0% 87.4% 87.1 Linked Group Life 148.0% 19.8% 69.9% 67.6% 161.9% 88.8									72.1%	
Linked Group Life 148.0% 19.8% 69.9% 67.6% 161.9% 88.8									87.1%	
									88.8%	
									115.0%	

Notes:

- 1 Analytical ratios have been calculated as per definition given in IRDAI Analytical ratios disclosure.
- 2 Calculations are in accordance with the IRDA circular IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014.
- a) Persistency ratios for the quarter ending Sep 30, 2019 have been calculated on Sep 30, 2019 for the policies issued in June to August period of the relevant years. For example, the 13th month persistency for quarter ending Sep 30, 2019 is calculated for policies issued from June 1, 2018 to August 31, 2018.
- b) Persistency ratios for the quarter ending June 30, 2019 have been calculated on July 31, 2019 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for quarter ending June 30, 2019 is calculated for policies issued from April1, 2018 to June 30, 2018.
- c) Persistency ratios for the quarter ending Sep 30, 2018 have been calculated on Oct 31, 2018 for the policies issued in July to Sep period of the relevant years. For example, the 13th month persistency for quarter ending Sep 30, 2018 is calculated for policies issued from July1, 2017 to Sep 30, 2017.
- d) Persistency ratios for year ending Sep 30, 2019 have been calculated on Sep 30, 2019 for the policies issued in Sep to August period of the relevant years. For example, the 13th month persistency for year ending Sep 30, 2019 is calculated for policies issued from Sep 1, 2017 to August 31, 2018.
- e) Persistency ratios for the year ending Sep 30, 2018 have been calculated on Oct 31, 2018 for the policies issued in Oct to Sep period of the relevant years. For example, the 13th month persistency for the year ending Sep 30, 2018 is calculated for policies issued from Oct 1, 2016 to Sep 30, 2017.
- the 13th month persistency for the year ending Sep 30, 2018 is calculated for policies issued from Oct 1, 2016 to Sep 30, 2017.
 f) Persistency ratios for year ending March 31, 2019 have been calculated on April 30, 2019 for the policies issued in April to March period of the relevant years. For example,
- f) Persistency ratios for year ending March 31, 2019 have been calculated on April 30, 2019 for the policies issued in April to March period of the relevant years. For example, the 13th month persistency for year ending March 31, 2019 is calculated for policies issued from April 1, 2017 to March 31, 2018.
- e) Group policies and policies under micro insurance products are excluded.







ICICI Prudential Life Insurance Company Limited Statement of Standalone Audited Results for the half year ended September 30, 2019 Receipts & Payments Account

(₹ in Lakhs)

14	Period	ended	Year ended		Period ended	
Particulars		r 30, 2019		31 2019	September 30, 2018	
CASH FLOWS FROM OPERATING ACTIVITIES						
Cash receipts from customers:	 					
-Premium and other receipts	 	1,598,597		3,413,699	-	1,462,843
Interest received on tax refund		1,066	_	403		403
Cash paid towards operating activities:	-					
Commission paid	(72,124)		(157,969)		(76,187)	
Policy benefits paid	(791,934)		(1,464,506)		(653,463)	
Other expenses	(305,541)		(571,264)		(286,594)	_
Goods and Service tax paid	(38,706)		(67,960)		(36,803)	
Reinsurance premium ceded (net of recovery amount)	348		531		(835)	
Advances and deposits	(228)		194		789	
Taxes paid (net of refunds)	3,695	(1,204,490)	(15,049)	(2,276,023)	(2,600)	(1,055,693)
Net cash generated from operating activities (A)		395,173		1,138,079		407,553
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchase of fixed assets	(1,814)		(11,229)	•	(5,603)	
Sale of fixed assets	186	(1,628)	550	(10,679)	388	(5,215)
Purchase of investments		(6,032,654)		(11,131,111)		(5,515,340)
Iñvestment in Subsidiary		- (-,,-		(1.000)		-
Loan		(9,314)		(12,513)		(5,273)
Sale of investments		5,191,101		10,184,627		5,294,321
Advance/deposit for investment property	 	495		(85)		-
Interest & rent received (net of tax deducted at source)		234,169		470,179		202,468
Dividend received	 	65,877		85,869		54,093
Investments in money market instruments and in liquid mutual funds (Net)		111,575		(339,387)		(303,095)
Expense related to investment		(1,217)		(2,179)		(1,259)
Net cash generated from/(used) investing activities (B)	<u> </u>	(441,596)		(756,279)		(279,300)
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from issuance of share capital 1		72		470		187
Final Dividend		(22,254)		(47,357)		(47,361)
Interim Dividend paid		-		(22,969)		_
Dividend Distribution tax paid		(4,575)		(14,459)		(9,738)
Net cash generated from/(used) in financing activities (C)		(26,757)		(84,315)		(56,912)
Effect of foreign exchange rates on cash and cash equivalents (net)						
(D)]	1		(2)		1
Net increase/(decrease) in cash and cash equivalents (A+B+C+D)	1 1	(73,179)		297,483		71,342
Cash and cash equivalents at beginning of the year	İ	862,188		564,705		564,705
Cash and cash equivalents at end of the period/ end of the year		789,009		862,188		636,047
Note:						
Cash and cash equivalents at the end of the period/ end of the year						
- Cash (Including cheques in hand and stamps in hand)		5,660		15,587		5,750
- Bank Balances and Money at call and short notice ²		34,036		50,727		16,331
[Including bank balance for linked business of ₹ 228.27 lacs (₹ 208. 61 lacs at March 2019, ₹ 48.48 lacs at September 30, 2018)]		3 1,733				
- Other short term liquid investment [Forming part of Investments and Other Assets in Balance Sheet] -Stamps on Hand		749,930		796,531		614,748
[Part of Cash (including cheques, drafts and stamps), however not a part of cash and cash equivalents]		(617)		(657)	_	(782)
20011 01:0 02011 04011 21011-1	-			862,188		636,047

¹ Includes movement in share application money.

The above Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the "Direct method" in accordance with Accounting Standard-3 Cash Flow Statements.







² includes balance in dividend account which is unclaimed amounting to ₹ 66.12 lacs (₹ 64.35 lacs at March 2019 ₹ 60.37 lacs at September 30, 2018).

ICICI Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter and half year ended September 30, 2019

(₹ in Lakh±) Six months ended/At Three months ended/at anded/at September 30, September 30, September 30. March 31, June 30, September 30, **Particulars** 2019 2019 2018 2019 2019 2018 (Audited) (Audited) (Audited) (Audited) (Audited) POLICYHOLDERS' A/C Gross premium income 309,807 697,853 126,975 183,935 298,829 17.1,85 (a) First Year Premium 2,056,542 338,582 3,057,829 928,250 885,028 523,979 404,271 101,681 510,267 (b) Renewal Premium 73,985 224,926 1,427,284 125,144 (c) Single Premium 123,245 1,303,902 806,471 620,813 760,119 Net premjum income¹ 354,904 1,021,444 186,465 122,784 (12,690) 199,155 Income from investments: (Net)2 8,034 3,830 1,649 1,863 3,569 1,920 12.076 Transfer of funds from Shareholders' A/c 25,207 21,592 46,799 7,174 1,669,810 4,140,027 1,664,117 882,690 820,908 843,209 Total (2 to 5) 111,979 48,471 45,981 28,158 17,823 28,510 (a) First Year Premium 38,446 17,077 17,061 9,947 9,694 7,367 (b) Renewal Premium 1,917 67,465 4,704 155,129 1,052 39,509 2,893 65,935 1,599 39,451 1,294 26,484 (c) Single Premium Net Commission Operating Expenses related to insurance business (a+b+c): 51,931 97,309 52,891 25,940 25,778 26,951 (a) Employees remuneration and welfare expenses 67,261 23,950 20,421 14,101 12,758 34,522 (b) Advertisement and publicity 49,487 95.962 (c) Other operating expense 28.045 24,541 27,313 415,661 192,833 91,066 105,358 205,934 114,868 10 Expenses of Management (8+9) (13 93 11 Provisions for doubtful debts (including bad debts written off) 51 42 13.993 4,102 12 Provisions for diminution in value of investments 9,891 63,520 15,992 30,494 31,576 16,293 15.283 13 Goods and Service tax charge on linked charges 5,895 11,318 2,838 5,480 2,565 14 Provision for taxes (a+b) 2,914 11,318 2,838 5,476 5,895 2,914 (a) Current tax 2,562 (b) Deferred tax 778,188 1,425,914 413,732 364,456 350,140 644,093 Benefits Paid 3 (Net)* 746,336 388,326 **862,662** 323,138 538,968 Change in actuarial liability 1,619,692 4,016,698 801,001 Total (10+11+12+13+14+15+16) 773.231 123,329 20,028 89,885 50,118 47,677 42,208 18 Surplus/(Deficit) (6-17) Appropriations 107,704 39,429 10,689 36,888 14,786 39.657 (a) Transferred to Shareholders 15,625 5,243 13,340 5,320 (b) Funds for Future Appropriations 8,020 20 Details of Surplus/(Deficit) 3,491 7,063 1,810 1,658 1,882 3,468 (a) Interim bonus paid 46,678 (b) Allocation of bonus to policyholders 123,329 50,118 89,885 47,677 42,208 20,028 (c) Surplus shown in the Revenue Account 177,070 53,609 49,487 43,866 21,910 93,353 Total Surplus SHAREHOLDERS' A/C 76,545 39,429 107,704 14,786 36,888 39,657 1 Transfer from Policyholders' Account 22 Total income under Shareholders' Account 28,321 64,430 14,400 14,314 34,989 20,589 (a) Investment Income 49 100 931 (b) Other income (refer note 5) 4,221 974 1.903 2,057 860 Expenses other than those related to insurance business 7,173 52,720 46,799 25,207 21,592 (2,076)24 Transfer of funds to Policyholders A/c 25 Provisions for doubtful debts (including write off) 3,580 3,580 26 Provisions for diminution in value of investments 116,124 58,620 30,256 59,301 28,669 30,632 27 Profit/ (loss) before tax 2,232 653 653 472 448 205 Provisions for tax (a+b) 2,232 20! (a) Current tax (b) Deferred tax 113,892 58,648 58,148 30,020 29 Profit/(loss) after tax and before extraordinary items 30,184 28,464 30 Extraordinary Items (Net of tax expenses) 58,148 113,892 28,464 30,020 58,648 30,184 31 Profit/(loss) after tax and extraordinary items 32 Dividend per share (?) (Nominal Value ? 10 per share): 0.80 1.60 1.60 1.60 0.80 (a) Interim Dividend (b) Final Dividend 1.55 170,373 143,557 198,427 143,578 170,373 143,557 230,245 226,891 143,584 230,245 33 Profit/(Loss) carried to Balance Sheet 143,584 573,085 143,584 34 Paid up equity share capital 512,886 25,858 541,202 569,732 16,372 513,257 25,858 573,08 35 Reserve & Surplus (excluding Revaluation Reserve) 10,654 19,454 10,653 36 Feir value Change Account and revaluation reserve Total Assets: (a) investments: 711,664 798,615 712,060 741,025 741,025 776,705 Shareholders' 3,630,781 10,161,866 38,823 4,007,118 4,395,512 3,630,781 10,161,866 Policyholders Fund excluding Linked Assets
 Assets held to cover Linked Liabilities 4,395,512 4,219,821 11,248,204 11,094,581 11,248,204 124,287 11,255,877 38,798 124,287 (b) Other Assets (Net of current liabilities and provisions)

1 Net of reinsurance

- 2 Net of amortisation and losses (including capital gains)
- 3 Inclusive of Interim bonus







ICICI Prudential Life Insurance Company Limited Consolidated Balance Sheet at September 30, 2019

(₹ in Lakhs) At September At March 31, At June 30, At September 30, 2018 2019 2019 30, 2019 **Particulars** (Audited) (Audited) (Audited) (Audited) Sources of funds Shareholders' funds : 143,557 143,584 143,584 143,578 Share capital Share application money 515,036 572,065 543,535 575,418 Reserve and surplus 17,121 23,708 14,039 8,321 Credit/[debit] fair value change account 682,301 704,234 727,323 729,688 Sub - total Borrowings Policyholders' funds 178,271 160,392 186,403 169.722 Credit/[debit] fair value change account 6,145 6,481 6,481 6,481 Revaluation reserve - Investment property 13,595,791 14,949,754 15,488,722 15,272,890 Policy liabilities (A)+(B)+(C) 3,855,244 3,433,999 4,017,084 4,240,517 Non unit liabilities (mathematical reserves) (A) 9,528,255 10,369,986 10,418,926 10,393,136 Provision for linked liabilities (fund reserves) (B) 9,264,974 8,769,974 9,612,056 9.378,831 (a) Provision for linked liabilities 1,105,012 758,281 1,040,095 781,080 (b) Credit/[debit] fair value change account (Linked) 633,537 724,524 855,069 836,880 Funds for discontinued policies (C) 633,067 722,315 833,731 851,605 (a) Discontinued on account of non-payment of premium 1,779 2,485 3,459 3,130 (b) Other discontinuance (276)(1,309)19 (c) Credit/[debit] fair value change account 11,094,510 10,161,792 11,255,806 11,248,205 Total linked liabilities (B)+(C) 15,134,506 13,762,328 15,465,774 15,664,925 Sub - total Funds for Future Appropriations 74 70 Linked 98,431 103,370 108,691 116,780 103,441 Non linked 98.505 108,761 116,780 Sub - total 15,942,181 14,543,134 16,304,223 16,509,028 Total Application of funds Investments 711.664 798,615 776,705 741,025 Shareholders' 3,630,781 4,007,118 4,219,821 4,395,512 Policyholders' 10,161,866 11,094,581 11,255,877 11,248,204 Asset held to cover linked liabilities 27,019 19.779 31,552 36,333 45,452 Loans 47,570 46,119 46,831 Fixed assets - net block 4 5 4 Deferred tax asset 21,286 262,724 Current assets 66,104 39,483 9,782 Cash and Bank balances 216,727 267,610 295,091 Advances and Other assets 284,010 333,714 226,509 334,574 Sub-Total (A) 308,663 250,015 363,889 290,595 Current liabilities 1,760 3,061 2,551 2,144 292,739 **Provisions** 310,423 253,076 366,440 Sub-Total (B) (26,413)(26,567) (32,726)41,835 Net Current Assets (C) = (A-B) Miscellaneous expenditure (to the extent not written-off or adjusted) Debit Balance in Profit & Loss Account (Shareholders' account) 14,543,134 15,942,181 16,304,223 16,509,028 20,054 Total



Contingent liabilities



80,745



40,307

80,491

ICICI Prudential Life Insurance Company Limited Segment¹ Reporting (Consolidated) for the quarter and half year ended September 30, 2019

Six months ended/At Three months ended/at ended/at September 30, March 31. September 30, Sr September 30, June 30. September 30 **Particulars** 2018 2019 No. 2019 2018 2019 2019 (Audited) (Audited) (Audited) (Audited) (Audited) (Audited) Segment Income: Segment A: Par life 147,203 346,545 166,789 98,378 68,411 86,534 Net Premium 105,274 54,299 57,184 22,448 29,582 Income from investments² 34,736 Transfer of Funds from shareholders' account 1,401 761 500 259 391 370 Other income Segment 8: Par pension 2.213 282 568 641 253 315 Net Premium 6,039 11,017 5,227 2.074 3,309 Income from investments² 3.153 Transfer of Funds from shareholders' account Other income Segment C: Non Par 190,628 160,270 365,101 95.328 108,637 81.991 Net Premium 79,641 146,261 64,046 38,177 25,869 47,205 Income from investments² 5,219 49,432 46,527 26,110 20,417 (3,050) Transfer of Funds from shareholders' account 699 1,482 370 480 437 Other income Segment D: Non Par Variable 2,084 2.455 10,771 1.516 619 10,152 Net Premium 279 653 591 107 367 224 income from investments² 128 128 253 118 167 (86) Transfer of Funds from shareholders' account Other income Segment E: Non Par Variable Pension 6,439 2,000 4,700 2,700 Net Premium 58 230 29 428 172 Income from investments2 256 83 47 Transfer of Funds from shareholders' account (47)Segment F: Annuity Non Par 68,541 23,364 19,072 12,307 46.677 27.605 Net Premium 23,397 11,090 20,323 5,696 9.075 Income from investments² 11,248 1,826 60 629 926 (629)Transfer of Funds from shareholders' account Other income Segment G: Health 2,785 738 1,319 543 1.303 760 Not Premium 204 125 140 37 53 87 income from investments 325 (71)(26)26 Transfer of Funds from shareholders' account Other income Segment H: Linked Life 908,983 2.126.234 532,278 933,922 409.583 524,339 Net Premium 173,541 602,024 (16,858) 97,774 28,178 (114,632)Income from investments² Transfer of Funds from shareholders' account 5,141 1,234 1,885 2,626 1,047 838 Other income Segment I: Linked Pension 41,456 14.022 19,723 10,516 6,624 7,398 **Net Premium** 72,302 2,601 5,583 20,763 15,159 Income from investments² (9,576)Transfer of Funds from shareholders' account Other income Segment J: Linked Health 2,306 5,741 1,655 714 1.286 941 Net Premium 4,581 367 1,293 (602) (405)(1.698)income from investments2 2,693 Transfer of Funds from shareholders' account Other income Segment K: Linked Group Life 41,603 22,567 63,662 13,096 12,452 28,507 30,829 4,258 11,823 3,685 20,442 8,619 Income from investments² 105 220 Transfer of Funds from shareholders' account [115] Other income







(₹ in Lakha)

Segment Reporting (Consolidated) for the quarter and half year ended September 30, 2019

		Thre	e months end	ed/at	Six month	s ended/At	Vear ended/at
Sr No.	Particulars	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
	Segment L: Linked Group Pension						
	Net Premium	6,334	8,312		14,646	15,443	+
	Income from investments ²	6,681	9,089	2,956	15,770	4,443	24,672
	Transfer of Funds from shareholders' account		,		-		
	Other income		-	-			
							ļ
	Shareholders						
	Income from investments ²	17,009	14,400				
	Other income	33	16	54	49	87	931
2	Segment Surplus/(Deficit) (net of transfer from shareholders' A/c) :						
	Segment A: Par life	6,762	4,122	3,967	10,884	8,487	18,769
	Segment B: Par pension	1,328	1,199		2,527	2,209	
	Segment C: Non Par	(26,109)	(20,417)			(5,219)	
	Segment D: Non Par Variable	86	(253)		(167)	(128)	
	Segment E: Non Par Variable Pension	48	(47)		1	2	(83
	Segment F: Annuity Non Par	5,662	(629)		5,033	(1,826)	
	Segment G: Health	100	(26)		74		
	Segment H: Linked Life	25,164	31,661	8,329			
	Segment I: Linked Pension	3,572	4,074				
	Segment J: Linked Health	5,407	980			1,557	
	Segment K: Linked Group Life	115	(220)		(105) 607	210 410	
	Segment L: Linked Group Pension	335 15,734	272 13,168			25,996	
	Shareholders	15,734	13,186	13,130	20,302	20,000	50,000
3	Segment Assets:						
	Segment A: Par life	1,750,511	1,666,699	1,429,055		1,429,055	
	Segment B: Par pension	122,816	120,934				
	Segment C; Non Par	2,152,131	2,047,871			1,749,653 10.168	
	Segment D: Non Par Variable	18,441	18,407	10,168		1,394	
	Segment E: Non Par Variable Pension	10,629	10,118			297,016	
	Segment F: Annuity Non Par	390,455	363,669		390,455 3,617	1,957	
	Segment G: Health	3,617	3,330	1,957 8,253,436		8,253,436	
	Segment H: Linked Life	9,524,522 959,611	9,456,007 1,036,009		959,611	1,189,180	
	Segment I: Linked Pension	959,611	102,256			94,114	
	Segment J: Linked Health Segment K: Linked Group Life	411,632	400,682	392,280		392,280	
	Segment L: Linked Group Pension	342,867	348,553		342,867	324,162	
	Shareholders	727,794	730,157	682,671	727,794	682,671	704,674
4	Segment Policy Liabilities:				4 750 511	1 400 000	1,608,048
	Segment A: Par life	1,750,511	1,666,699	1,429,055	1,750,511	1,429,055 118,418	
	Segment B: Par pension	122,816	120,934		122,816	1,749,653	
	Segment C: Non Par	2,152,131	2,047,871	1,749,653	2,152,131 18,441	1,749,653	
	Segment D: Non Par Variable	18,441	18,407	10,168 1,394	18,441	1,394	
	Segment E: Non Par Variable Pension	10,629	10,118			297,016	341,599
	Segment Fr Annuity Non Par	390,455	363,669	297,016	390,455	297,016 1,957	341,598
	Segment G: Health	3,617	3,330	1,957 8,253,436	3,617 9,524,522	8,253,436	
	Segment H: Linked Life	9,524,522 959,611	9,456,007 1,036,009			1,189,180	
	Segment I: Linked Pension Segment J: Linked Health	959,611	102,256			94,114	
	Segment J: Linked Health Segment K: Linked Group Life	411,632	400,682	392,280	411,632	392,280	
	Segment L: Linked Group Pension	342,867	348,553	324,162	342,867	324,162	
	Doğinetik E. Elliked Gloup i elleleti	U72,007	5-0,000	52.7,102			

Footnotes:

- 1 Segments are as under:
 (a) Linked Policies (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
 (b) Non-Linked
- (p) Non-Linked

 1. Non-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable

 2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
 (c) Variable insurance shall be further segregated into Life and Pension.
 (d) Business within India and business outside India

 2. Net of Provisions for diminution in value of investments







ICIC! Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter and half year ended September 30, 2019

	1		Thi	ee months ende	d/at	Six months ended/ As at		Year ended/at
Sr No.	Pari	ticulars	September 30, 2019	June 30, 2019	September 30, 2018 (Audited)	September 30, 2019 (Audited)	September 30, 2018 (Audited)	March 31, 2019 (Audited)
	ł		(Audited)	(Audited)	(Audited)	(Maditod)	(Additon)	\r.144422
		lytical Ratios: 1 Solvency Ratio:	210.6%	216.7%	234,3%	210.6%	234.3%	214.9%
		Expenses of management ratio	14.0%	14,4%			14.6%	13.4%
		Policyholder's liabilities to shareholders' fund	2169.8%	2134.4%			2031.5%	2163.8%
		Earnings per share (₹):	-,-,,-					
		(a) Basic EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/six months)	2.10	1.98	2.09	4,08	4.05	7.93
		(b) Diluted EPS before and after extraordinary items (net of tax expense) for the period (not annualized for three/six months)	2.10	1,98	2.09	4.08	4,05	7.93
	(A)	NPA ratios: (for policyholders' fund)					A.F.II	N/O
	ļ	(a) Gross & Net NPAs	NIL	NIL		NIL	NIL	NII
		(b) % of Gross & Net NPAs	NIL	NIL	NIL	NIL	NIL	NII
	[(Ai)	Yield on Investments (On Policyholders' fund)						
		A. Without unrealised gains						
	ļ	- Non Linked					0.00/	0.50
	-	Par	9,1%	6.2%		7.7%	9.0%	8.3% 9.1%
ļ		Non Par - Linked	8.7%	5.6%	11.5%	7.7%	10.2%	9.1%
\vdash	Н	Non Par	4.0%	6.3%	8.5%	5.1%	8.4%	5.1%
		B. With unrealised gains	4,078	0.576	0.5 76	3,170	0.470	01170
		- Non Linked						
		Par	4.4%	18.1%	1.3%	10.9%:	(0.6%)	8.2%
		Non Par	4.7%	18.4%	2,3%	11.2%	0.2%	8.5%
		- Linked						
		Non Par	(5.4%)	3.2%	(0.3%)	(1.2%)	2.3%	5.6%
		NPA ratios: (for shareholders' fund)						
		(a) Gross & Net NPAs	NIL	NIL	NIL.	NIL	NIL	NIL
<u> </u>		(b) % of Gross & Net NPAs	NR	NIL	NfL	NIL	NIL	NIL
	•	Yield on Investments (on Shareholders' A/c)						-
		A. Without unrealised gains	9.4%	7.9%	8.4%	8.6%	8.3%	9.4%
		B. With unrealised gains	6.8%	7.4%	2.0%	7.1%	2.0%	7.2%
	(ix)	Persistency Ratio ²						
	\Box	by premium					27.00	86.2%
		13th month	82.0%	82.2%	80.7%	85.5%	85.8% 79.2%	77,4%
		25th month 37th month	74.0% 68.0%	75.4% 69.3%	75.9% 68,1%	76.8% 71.3%	69.6%	71.0%
		49th month	63.1%	63.0%	63.3%	64.9%	64.6%	65.0%
		61st month	59.0%	58.4%	59,4%	58.6%	56.0%	58.1%
		by count	33.078	50.470	00,470	00.070	00.070	
		13th month	78.3%	77.3%	73.6%	79.2%	78.6%	78.8%
		25th month	67.1%	69.2%	70.6%	70.7%	73.2%	72.0%
	1	37th month	64.3%	64.7%	63.7%	66.4%	66.9%	66.5%
		49th month	60.0%	60.1%	59.6%	62.5%	60.7%	62.5%
		61st month	54,8%	53.8%	52.7%	54.7%	50.7%	53.3%
		Conservation Ratio						
		Par Life	89.2%	90.5%	90.4%	89.7%	90.5%	88.5%
		Par Pension	88.9%	87.8%	64.2%	88.3%	67.0%	80.1%
-		Non Par	62.7%	68.4%	80.6%	65,1%	80.9%	75.5% NA
!		Non Par Variable	NA NA	NA NA	NA NA	NA NA	NA NA	NA NA
		Non Par Variable Pension Annuity Non Par	. NA	NA NA	NA NA	NA NA	NA NA	NA NA
		Annuity Non Par Health	77.9%	66,2%	74.1%	72.7%	77.9%	76.0%
- t		Linked Life	74.0%	81.6%	83.2%	77.2%	82.3%	81.1%
		Linked Pension	67.8%	71.8%	75.7%	69.6%	74.2%	72.1%
		Linked Fension	89.5%	90.6%	89.5%	90.0%	87.4%	87.1%
 		Linked Group Life	148.0%	19.8%	69.9%	67.6%	161.9%	88.8%
-		Linked Group Pension	95.9%	113.1%	81.9%	107.3%	113.5%	115.0%

Notes:

- nces: 1 Analytical ratios have been calculated as per definition given in IRDAI Analytical ratios disclosure.
- 2 Calculations are in accordance with the IRDA circular IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014.
- a) Persistency ratios for the quarter ending September 30, 2019 have been calculated on September 30, 2019 for the policies issued in June to August period of the relevant years. For example, the 13th month persistency for quarter ending September 30, 2019 is calculated for policies issued from June 1, 2018 to August 31, 2018.
- b) Persistency ratios for the quarter ending June 30, 2019 have been calculated on July 31, 2019 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for quarter ending June 30, 2019 is calculated for policies issued from April 1, 2018 to June 30, 2018.
- c) Persistency ratios for the quarter ending September 30, 2018 have been calculated on Oct 31, 2018 for the policies issued in July to September period of the relevant years. For example, the 13th month persistency for quarter ending September 30, 2018 is calculated for policies issued from July1, 2017 to September 30, 2017.
- d) Persistency ratios for year ending September 30, 2019 have been calculated on September 30, 2019 for the policies issued in September to August period of the relevant years. For example, the 13th month persistency for year ending September 30, 2019 is calculated for policies issued from September 1,2017 to August 31, 2018.
- e) Persistency ratios for the year ending September 30, 2018 have been calculated on October 31, 2018 for the policies issued in October to September period of the relevant years. For example, the 13th month persistency for the year ending September 30, 2018 is calculated for policies issued from October 1, 2016 to September 30, 2017.
- f) Persistency ratios for year ending March 31, 2019 have been calculated on April 30, 2019 for the policies issued in April to March period of the relevant years. For example, the 13th month persistency for year ending March 31, 2019 is calculated for policies issued from April 1, 2017 to March 31, 2018.
 g) Group policies and policies under micro insurance products are excluded.







ICICI Prudential Life Insurance Company Limited Statement of Consolidated Audited Results for the quarter and half year ended September 30, 2019 Receipts & Payments Account

(₹ in Lakhs)

	April 1,	2019 to	April 1,	2018 to		2018 to
Particulars	-	r 30, 2019	-	31 2019	Septembe	er 30, 2018
CASH FLOWS FROM OPERATING ACTIVITIES						
Cash receipts from customers:						
-Premium and other receipts		1,598,615		3,413,726		1,462,855
Interest received on tax refund		1,066		403		403
Cash paid towards operating activities:			<u> </u>			
Commission paid	(72,124)		(157,969)		(76,187)	
Policy benefits paid	(791,934)		(1,464,506)		(653,463)	
Other expenses	(305,793)		(571,688)		(286,798)	
Goods and Service tax paid	(38,706)		(67,960)		(36,803)	
Reinsurance premium ceded (net of recovery amount)	348		531		(835)	-
Advances and deposits	(228)		194		789	
Taxes paid (net of refunds)	3,695	(1,204,742)	(15,049)	(2,276,447)	(2,600)	(1,055,897
Net cash generated from operating activities (A)	0,000	394,939	(10,0.0)	1,137,682	(=/555)	407,361
wet cash generated from operating activities (A)		394,335		1,107,002		107,00
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchase of fixed assets	(1,814)		(11,229)		(5,603)	
Sale of fixed assets	186	(1,628)	550	(10,679)	388	(5,215
Purchase of investments		(6,034,071)		(11,141,838)		(5,515,640
Loan		(9,314)		(12,513)		(5,273
Sale of investments		5,192,713		10,194,690		5,294,755
Advance/deposit for investment property		495		(85)		
Interest & rent received (net of tax deducted at source)		234,221		470,258	<u></u>	202,546
Dividend received		65,877		85,869		54,093
Investments in money market instruments and in liquid mutual					-	
funds (Net)		111,575		(339,387)		(303,095
Expense related to investment		(1,217)		(2,179)		(1,259
Net cash generated from/(used in) investing activities (B)		(441,349)		(755,864)		(279,088
CASH FLOWS FROM FINANCING ACTIVITIES				4.47		187
Proceeds from issuance of share capital ¹		72		447		(24
Share issue expenses		(22.254)		(47,357)		(47,361
Final Dividend		(22,254)		(22,969)		(47,551
Interim Dividend paid		- // 575\		(14,459)		(9,738
Dividend Distribution tax paid		(4,57 <u>5)</u> (26,757)		(84,338)	<u>-</u>	(56,936
Net cash generated from/ (used in) financing activities (C)		(20,797)		(04,000)		(00)00
Effect of foreign exchange rates on cash and cash						
equivalents (net) (D)		1		(2)		1
Net increase/ (decrease) in cash and cash equivalents						74.000
(A+B+C+D)		(73,166)		297,478		71,338
Cash and cash equivalents at beginning of the year		862,190		564,712		564,712
Cash and cash equivalents at end of the period/ end of the				062 100		636,050
year		789,024		862,190		030,030
Note:		*				
Cash and cash equivalents at the end of the period/ end of the year						
Cash (Including cheques in hand and stamps in hand)		5,660		15,587		5,750
Bank Balances and Money at call and short notice ²		34,051		50,729		16,334
[Including bank balance for linked business of ₹ 228.27 lacs		0 (700)				
(₹ 208.61 lacs at March 2019, ₹ 48.48 lacs at September 30, 2018)]						
- Other short term liquid investment		740 020		796,531		614,748
[Forming part of Investments and Other Assets in Balance Sheet]		749,930		7 30,031		\$ 1 -7 7.40
Stamps on Hand						
[Part of Cash (including cheques, drafts and stamps), however not a part of cash and cash equivalents]		(617)		(657)		(782)

¹ Includes movement in share application money.

Mahajaxmi, Mumbai - 490 011

PO ACCOU

The above Consolidated Condensed Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the "Direct method" in accordance with Association Standard 3 Cash Flow Statements.

Apollo Mills Compound Apollo Mills Compound



MUMBAI &

² Includes balance in dividend account which is unclaimed amounting to ₹ 66.12 lacs (₹ 64.35 lacs at March 2019 ₹ 60.37 lacs at September 30, 2018).

ICICI Prudential Life Insurance Company Limited

Other disclosures:

Status of Shareholders Complaints for the half year ended September 30, 2019:

Sr No.	Particulars	Number
	No. of investor complaints pending at the beginning of period	2
	No. of investor complaints received during the period	104
	No. of investor complaints disposed off during the period	105
	No. of investor complaints remaining unresolved at the end of the period	1*

^{*} These complaints have been responded to within timeline.



Notes:

- The above financial results of the Company for the quarter and half year ended September 30, 2019 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on October 22, 2019.
- 2. These financial results have been prepared in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, to the extent applicable, and IRDAI circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for life insurance companies.
- 3. The above standalone financial results are audited by the joint statutory auditors, B S R & Co. LLP, Chartered Accountants and Walker Chandiok & Co LLP, Chartered Accountants.
- 4. In view of seasonality of Industry, the financial results for the quarter and half year ended September 30, 2019 are not indicative of full year's expected performance.
- 5. Other income includes interest on tax refund for the year ended March 31, 2019 of 785 lacs. (for the quarter and half year ended September 30, 2019 & September 30, 2018 & for the quarter ended June 30, 2019 ₹ nil).
- 6. The Company has declared an interim dividend ₹ 0.80 per equity share of face value of ₹ 10 each for half year ended September 30, 2019.
- 7. Figures of the previous year have been re-grouped wherever necessary, to conform to the current year presentation.
- In accordance with requirements of IRDAI Master Circular on "Preparation of Financial Statements and Filing of Returns of Life Insurance Business" dated December 11, 2013, the Company will publish the financials on the Company's website latest by November 6, 2019.

For and on behalf of the Board of Directors

N. S. Kannan

Managing Director & CEO

DIN:00066009

4







BSR&Co.LLP

Chartered Accountants
5th Floor, Lodha Excelus
Apollo Mills Compound
Mahalakshmi
Mumbai – 400 011
India
Telephone +91 22 4345 5300
Fax +91 22 4345 5399

Walker Chandiok & Co LLP

Chartered Accountants
16th Floor, Tower II
Indiabulls Finance Centre
S. B. Marg, Elphinstone (West)
Mumbai – 400 013
India
Telephone +91 22 6626 2600
Fax +91 22 6626 2601

Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDA Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25th October 2016

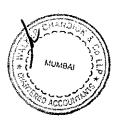
To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the accompanying standalone financial results of ICICI Prudential Life Insurance Company Limited (the "Company") for the quarter ended September 30, 2019 and standalone year to date financial results for the period April 1, 2019 to September 30, 2019, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016. These quarterly standalone financial results as well as the standalone year to date financial results have been prepared on the basis of the condensed standalone interim financial statements, which are the responsibility of the Company's management and have been approved by the Board of Directors on October 22, 2019.

Our responsibility is to express an opinion on these quarterly standalone financial results and standalone year to date financial results based on our audit of such condensed standalone interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS")- 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly standalone financial results as well as standalone year to date financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI"/ "Authority"), to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the quarterly standalone financial results as well as the standalone year to date financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as quarterly standalone financial results and the standalone year to date financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.





Auditor's Report on Standalone Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, Circular reference: **IRDA** with read IRDAI/F&I/REG/CIR/208/10/2016 dated 25th October 2016 (Continued)

ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results as well as year to date financial results:

- are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016 in this regard; and
- give a true and fair view of the standalone net profit and other financial information for the quarter ended September 30, 2019 as well as the standalone year to date financial results for the period from April 01, 2019 to September 30, 2019.

Other matter

The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2019 is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2019 has been duly certified by the Appointed Actuary and in her opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed standalone interim financial statements of the Company.

Our opinion is not modified in respect of this matter.

For B S R & Co. LLP

Chartered Accountants

5 Lockhown

ICAI Firm's Registration No: 101248W/W-100022

For Walker Chandiok & Co LLP

Chartered Accountants

ICAI Firm Registration No:001076N/N500013

Sagar Lakhani

Partner

Membership No: 111855

5th Floor, Logha Excelus. Apolio Milis Compound, N. M. Joshi Marq. Mahalaxmi.

Mumbal - 400 011

ered Acco

UDIN: 19111855 ARAAA D2702

Mumbai

October 22, 2019

Khushroo B. Panthaky

Membership No: 42423

UDIN: 19042423 AAAA FF7930

Mumbai

October 22, 2019



MKA

BSR & Co. LLP

Chartered Accountants
5th Floor, Lodha Excelus
Apollo Mills Compound
Mahalakshmi
Mumbai – 400 011
India
Telephone +91 22 4345 5300
Fax +91 22 4345 5399

Walker Chandiok & Co LLP

Chartered Accountants
16th Floor, Tower II
Indiabulls Finance Centre
S. B. Marg, Elphinstone (West)
Mumbai – 400 013
India
Telephone +91 22 6626 2600

Telephone +91 22 6626 2600 Fax +91 22 6626 2601

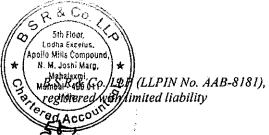
Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDA Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated 25th October 2016

To The Board of Directors of ICICI Prudential Life Insurance Company Limited

We have audited the accompanying consolidated financial results of ICICI Prudential Life Insurance Company Limited (hereinafter referred to as the 'Holding Company') and its subsidiary 'ICICI Prudential Pension Funds Management Company Limited' (the Holding Company and its subsidiary together referred to as the 'Group') for the quarter ended September 30, 2019 and consolidated year to date financial results for the period April 1, 2019 to September 30, 2019, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016. These quarterly consolidated financial results as well as the year to date consolidated financial results have been prepared on the basis of the condensed consolidated interim financial statements, which are the responsibility of the Holding Company's management and have been approved by the Holding Company's Board of Directors on October 22, 2019.

Our responsibility is to express an opinion on these quarterly consolidated financial results and year to date consolidated financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of quarterly consolidated financial results as well as year to date consolidated financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI"/ "Authority"), to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as consolidated financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.





Auditor's Report on Consolidated Financial Results of ICICI Prudential Life Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, Circular reference: read with IRDA 2015 IRDAI/F&I/REG/CIR/208/10/2016 dated 25th October 2016 (Continued)

ICICI Prudential Life Insurance Company Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results and year to date consolidated financial results:

- are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016 in this regard; and
- give a true and fair view of the consolidated net profit and other financial information for the quarter ended September 30, 2019 as well as the year to date results for the period from April 1, 2019 to September 30, 2019.

Other matters

- 1. We did not audit the condensed interim financial statements of the subsidiary included in the Group, whose condensed interim financial statements reflects total assets of ₹ 355,312 thousand as at September 30, 2019, total revenues of ₹ 12,772 thousand and.₹ 21,066 thousand for the quarter September 30, 2019 and period April 1, 2019 to September 30, 2019 respectively and net cash inflow amounting to ₹ 1,351 thousand for the period ended on that date, as considered in the condensed consolidated interim financial statements. These condensed interim financial statements are unaudited and have been furnished to us by the management and our opinion, in so far as it relates to the amounts and disclosures included in respect of such subsidiary is based solely on such unaudited condensed interim financial statements. In our opinion and according to the information and explanations given to us by the management of the Holding Company, these condensed interim financial statements are not material to the Group.
- 2. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2019 is the responsibility of the Holding Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2019 has been duly certified by the Appointed Actuary and in her opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the condensed consolidated interim financial statements of the Group.

Our opinion is not modified in respect of the above matters.

For B S R & Co. LLP

Chartered Accountants

ICAI Firm's Registration No: 101248W/W-100022

5 Rackhours

Sagar Lakhani

Partner

Membership No: 111855

UDIN: 19111855AAAAAC4545

om Floor, Mumbai

India.

Apollo Mills Campoil dtober 22, 2019 N. M. Joshi Marg, Mahalaxmi lumbal - 400 011

October 22, 2019

For Walker Chandiok & Co LLP

Chartered Accountants

ICAI Firm Registration No:001076N/N500013

Khushroo B. Panthaky

Partner

Membership No: 42423

UDIN: 19042423 AAAAFG 3412

Mumbai