

ICICI Pru  
**LifeStage**  
**Pension**



Retirement

Solutions



Retirement time is the time to live your dreams, dreams that you have been putting off as you never had the time for them. But your retirement dream has a cost attached to it. We call this your retirement number. To help you achieve your retirement number ICICI Prudential presents to you, ICICI Pru LifeStage Pension. What's more, this policy provides you with an option of unique lifecycle-based strategy that continuously re-distributes your money across various asset classes based on your life stage and risk tolerance, eventually providing you with a customised retirement solution. Invest today to attain your dream of a golden retirement.

## Key benefits of ICICI Pru LifeStage Pension

- Option to choose a unique and personalised lifecycle based portfolio strategy to create ideal balance between equity and debt.
- Flexibility to increase your investment by investing surplus money over and above your premiums as top ups.
- Eliminate the need to time your investment with the automatic transfer strategy
- Opportunity to earn potentially higher returns over the long term by investing in unit linked funds.
- Flexibility to choose your retirement age
- Get regular income (pension) post retirement
- Flexibility to choose from various pension options. Currently 5 annuity types are available.
- Receive tax-free commutation up to one-third of the accumulated value on vesting (retirement) date<sup>1</sup>
- Avail tax benefits on premiums paid u/s 80CCC<sup>2</sup>

## Benefits in detail

This pension plan works in two phases:

1. The first phase is accumulation phase wherein, you pay regular premium towards the policy and accumulate savings for your retirement.
2. The second phase is annuity or pension phase wherein, you start receiving pension from the accumulated amount, as per your chosen pension option.

### 1. Benefits during the accumulation phase

#### • Choice of two unique portfolio strategies

With ICICI Pru LifeStage Pension, you have the option to choose

from two unique portfolio strategies. These are:

- a. Lifecycle Based Portfolio Strategy
- b. Fixed Portfolio Strategy

### A. Lifecycle based portfolio strategy

Your financial needs are not static in nature and keep changing with your life stage. It is, therefore, necessary that your pension product adapts itself to your changing needs. This need is fulfilled by the lifecycle based portfolio strategy.

#### Key features of this strategy

##### • Age based portfolio management

At policy inception, your investments will be distributed between two funds, Pension Flexi Growth and Pension Protector, based on your age. As you move from one age band to another, we will re-distribute your funds based on your age. Age wise portfolio distribution is shown in the table.

#### Equity and debt allocation details at policy inception and during policy term

Age Band (Yrs.)	Equity Component in the fund as represented by Pension Flexi Growth	Debt Component in the fund as represented by Pension Protector
18 - 25	85%	15%
26 - 35	75%	25%
36 - 45	65%	35%
46 - 55	55%	45%
56 - 65	45%	55%
66 - 80	35%	65%

In this policy, the investment risk in investment portfolio is borne by the policyholder.

- **Quarterly rebalancing**

Your fund allocation might get altered because of market movements. We will visit your allocations every quarter and reset it to prescribed limits.

- **Capital preservation on vesting**

When policy nears the chosen vesting date, you need to ensure capital preservation so that short-term market volatility at the time of vesting does not impact your investments. In order to

achieve this, your investments in Pension Flexi Growth will be systematically transferred to Pension Protector in 10 installments in the last 10 quarters of your policy.

## B. Fixed portfolio strategy

If you prefer to allocate your investments into different classes based on your personal judgment, then you can opt for the fixed portfolio strategy. You have a choice of 8 funds to do the same, as shown in the table below:

Fund Name & Its Objective	Asset Allocation	% (Min)	% (Max)	Risk-Reward Profile
<b>Pension R.I.C.H.:</b> Returns from equity investments in 4 types of industries viz., Resources, Investment / Capital Goods, Consumption & Human Capital leveraged.	Equity & Equity Related Securities Debt, Money Market & Cash	80% 0%	100% 20%	High
<b>Pension Flexi Growth:</b> Long term returns from an equity portfolio of large, mid and small cap companies.	Equity & Equity Related Securities Debt, Money Market & Cash	80% 0%	100% 20%	High
<b>Pension Multiplier:</b> Long term capital appreciation from an equity portfolio	Equity & Equity Related Securities Debt, Money Market & Cash	80% 0%	100% 20%	High
<b>Pension Flexi Balanced:</b> Balance of capital appreciation and stable returns from an equity (Large, mid & small cap companies) & debt portfolio.	Equity & Equity Related Securities Debt, Money Market & Cash	0% 40%	60% 100%	Moderate
<b>Pension Balancer:</b> Balance of growth & steady returns from an equity & debt portfolio.	Equity & Equity Related Securities Debt, Money Market & Cash	0% 60%	40% 100%	Moderate
<b>Pension Protector:</b> Accumulation of steady income at a lower risk.	Debt Instruments, Money Market & Cash	100%	100%	Low
<b>Pension Preserver:</b> Protection of capital through very low risk investments.	Debt Instruments Money Market & Cash	0% 50%	50% 100%	Capital Preservation
<b>Pension Return Guarantee Fund*:</b> Provides guaranteed returns through investment in a diversified portfolio of high quality fixed income instruments	Debt Instruments, Money Market & Cash	100%	100%	Low

\* The Pension Return Guarantee Fund (PRGF) consists of close ended tranches of terms 5 and 10 years. They are intended to provide you a return over a specified period, subject to a guarantee. The fund will be offered in tranches over a period of time and each tranche will be open for subscription for a brief period of time and will terminate on a specified date. We shall guarantee the NAV that will apply at the termination of each tranche. We propose to offer new tranches of this fund from time to time and the guaranteed NAV would be specified at the time of launch of each tranche. If you opt for PRGF at inception, only your first premium will be directed to the fund. Subsequent premiums are allocated to the other funds in a proportion specified by you at the time of inception<sup>3</sup>. On termination of the PRGF tranche, the proceeds will be allocated into the other funds in the same proportion as the fund portfolio at that time. In exceptional case of the entire fund being invested in a guarantee fund at the time of termination, the proceeds would be allocated to the funds opted for at inception. Kindly contact your nearest branch or our call centre regarding its availability and the applicable guaranteed NAV.

## 2. Automatic transfer strategy

With this strategy, you can invest your premium as a lump sum amount in our money market fund (Pension Preserver) and transfer a chosen amount every month into any one of the following funds: Pension Multiplier / Pension Flexi Growth / Pension R.I.C.H. This facility will be available free of charge. This strategy will be available only if you select the fixed portfolio strategy<sup>4</sup>.

- **Switch between the funds in the fixed portfolio strategy**

When you have a fixed portfolio strategy then you also have the option to switch between the fund options as and when you choose depending on your financial priorities and investment decision.

There is a provision of 4 free switches every policy year. The minimum switch amount is Rs. 2,000. During the first three policy years switches will not be allowed if the due premiums have not been paid.

- **Change in portfolio strategy**

You can change your chosen portfolio strategy up to 4 times during the life of your policy, which includes the period after postponement of vesting. This facility is provided free of cost.

- **Top-up**

You can decide to increase your investment by investing surplus money over and above your premiums, at your convenience. The minimum amount of top-up is Rs. 2,000. Top-up premiums can be paid anytime during the term of the contract till the original vesting date provided all the due regular premiums have been paid by you.

- **Flexible retirement date**

You can start receiving pension anytime after you reach 50 years of age. However, in view of market conditions or due to any other reason you can defer this date any number of times till the age of 80 years<sup>5</sup>.

- **Death benefit**

This policy does not have life insurance cover i.e. the policy is with zero Sum Assured and is a pure accumulation plan. In the unfortunate event of death, the spouse receives the Fund Value. This may be taken as lump sum or may be used to purchase an annuity from the company. Alternately, a portion of it (up to one

third of the policy proceeds) can be taken as a lump sum and the balance used to provide an annuity under the immediate annuity plan of the company available for this purpose. However, where the spouse is not the nominee, the benefits will be paid in lump sum to the nominee.

- **Cover continuance option**

This option ensures that your policy continues in case you are unable to pay premiums, any time after payment of the first three years' premium. All applicable charges will be automatically deducted. You need to opt for cover continuance, if you wish to avail of this benefit<sup>6</sup>.

## 2. Benefits during the annuity (pension) phase

The accumulated value of your investment will start paying you a regular income in the form of a pension at a frequency chosen by you. The annuity can be received monthly, quarterly, half-yearly or yearly. You can choose to receive the annuity in your bank account and also through an ICICI Prudential Annuity Card. For details, please contact our customer service help line.

- **Choose from among FIVE different ways of receiving your pension**

On vesting, you have the flexibility to choose from the following five different annuity (pension) options. Currently the following options are available:

- a) Life Annuity
- b) Life Annuity with Return of Purchase Price
- c) Life Annuity Guaranteed for 5/10/15 years & life thereafter
- d) Joint Life, Last Survivor without Return of Purchase Price
- e) Joint Life, Last Survivor with Return of Purchase Price

- **Choose your pension provider (open market option)**

At the time of vesting this option enables you to buy a pension from any other life insurer of your choice. You have the freedom to take the best offer available in the market.

- **Commutation of pension fund**

You have the option to receive a lump sum amount up to 1/3<sup>rd</sup> of the total fund value, tax-free, on the vesting date<sup>1</sup>.

## Illustration

Age at entry: 30 years      Term: 20 years  
 Premium Amount: Rs. 50,000      Annuity Frequency: Annual  
 Annuity Option: Life Annuity  
 Chosen Strategy: Fixed Portfolio Strategy

Returns	Accumulated Savings	Expected Annuity
6% p. a.	Rs. 15,47,942	Rs. 1,39,741
10% p.a.	Rs. 24,44,820	Rs. 2,20,707

The above illustrations are for a male with 100% investments in Pension Protector. The above are illustrative returns, net of all charges inclusive of service tax and education cess. Since your policy offers variable returns, the above illustration shows two different rates (6% p.a. & 10% p.a. As per the guidelines of Life Council) of assumed future investment returns<sup>7</sup>.

## Can I surrender my policy?

Yes, you can surrender your policy. Surrender values are available to you after deducting surrender charges and would depend on the number of completed policy years.

- a) Following are the surrender values applicable before payment of full three years premium<sup>8</sup>:

Complete policy years for which premiums are paid	Surrender Values as a % of Fund Value
Less than one Year	0%
One Year but less than 2 Years	25%
Two years but less than 3 Years	40%

*However, this surrender value would be payable only after completion of three policy years. In case premium payments are discontinued within the first three years all benefits and options will cease after the expiry of the days of grace from payment of the first unpaid premium.*

- b) Following are the surrender values applicable after payment for full three years premium<sup>9</sup>.

No. of completed years of the Policy	Surrender Value as a % of the Fund Value
3 years	92%
4 years	94%
5 years	96%
6 years	98%
7 - 9 years	99%
10 years onwards	100%

ICICI Pru LifeStage Pension at-a-glance	
Minimum Premium	Rs. 15,000 p.a.
Minimum Term	10 years
Maximum Term	62 years
Minimum/Maximum Age at Entry	18 - 70 years (age nearest birthday)
Minimum/Maximum Age at Vesting	50 - 80 years (age nearest birthday)
Tax Benefits <sup>2</sup>	Premium paid for the policy will be eligible for tax benefit under section 80 CCC

## Charges under the policy

### • Premium allocation charge

There is no premium allocation charge for regular premiums in this policy. All top-up premiums are subject to a premium allocation charge of 1% and the balance amount is used to allocate units.

### • Fund management charge (FMC)

The funds will have the following fund management charges and these will be adjusted from the NAV on a daily basis.

Fund	Pension R.I.C.H., Pension Flexi Growth, Pension Flexi Balanced, Pension Multiplier, Pension Balancer	Pension Protector, Pension Return Guarantee Fund	Pension Preserver
Charge	2.25% p.a	1.50% p.a	0.75% p.a

If the customer opts for the Lifecycle-based portfolio strategy, then the FMCs will be charged according to the proportions held in Pension Flexi Growth and Pension Protector Funds at each point in time.

### • **Policy Administration Charge**

The policy administration charge is a percentage of the annual premium and will be charged regardless of the premium payment status. This charge will be levied only for the first 10 policy years, post which no policy administration charge would be levied.

Premium Band (Rs.)	Premium Frequency	
	Yearly and Half Yearly	Monthly
15,000-34,999	0.50% per month	0.60% per month
35,000-99,999	0.35% per month	0.45% per month
1,00,000-1,99,999	0.25% per month	0.35% per month
> =2,00,000	0.20% per month	0.30% per month

### • **Switching Charge**

4 free switches are allowed every policy year. Subsequent switches would be charged\* at the rate of Rs. 100 per switch.

\*These charges will be deducted by cancellation of units.

## **Terms and Conditions**

1. Commutation of pension on vesting date is tax free under section 10(10A) of the Income Tax Act, 1961, amount received on surrender or as pension is taxable as income.
2. Service tax and education cess will be charged extra as per applicable rates. The tax laws are subject to amendments from time to time.
3. The policyholder will have the option to invest future premiums into the fund of choice, including the return guarantee fund if a tranche is open for subscription.
4. The minimum transfer amount under the Automatic Transfer Strategy is Rs. 2,000. To effect it, the required number of units will be withdrawn from Pension Preserver fund at the applicable unit value, and new units will be created in the Pension Multiplier/ Pension Flexi Growth/Pension R.I.C.H. fund(s)' applicable unit value. At inception, you can opt for a transfer date of either 1st or 15th of every month. If the date is not mentioned, the funds will be

switched on the 1<sup>st</sup> day of every month. If the 1<sup>st</sup> or the 15<sup>th</sup> of the month is a Friday, Saturday or a non-working day then the next working day's NAV would be applicable. Once selected, the automatic transfer will be regularly processed for the entire term of the policy or until the Company is notified, through a written communication, to discontinue the same. The automatic transfer strategy will not be applicable if the source fund value is less than the nominated transfer amount.

5. The postponement of retirement date (vesting date) should be intimated one month before original vesting date. During postponement you have the option of switching between funds. In case you have opted for Life cycle based portfolio strategy and you have opted to postpone your vesting date, your assets will be automatically re-balanced as per your age till the postponed vesting date in accordance with the life cycle based portfolio strategy.
6. If full premium has been paid for three policy years and three policy years have elapsed and any subsequent premium is not paid by the due date or during the days of grace, then the policy will continue subject to the deduction of all applicable charges and subject to the foreclosure conditions. If payment of premium is not resumed within the revival period of two years; the policyholder shall have an option of continuing the cover without payment of renewal premiums. If cover continuance is not opted then the policy will foreclose after payment of Fund Value after deduction of surrender charges (if any).
7. The assumed returns shown in the benefit illustration are not guaranteed and they are not the upper or lower limits of what you might get back, as the value of your policy depends on a number of factors including future investment performance.
8. If premium is discontinued in the first three policy years and if the policy is not revived within the period of two years from the due date of the first unpaid premium, the policy will be surrendered. During this period, the policyholder will only have the benefit of investment in the respective unit funds.
9. If premiums have been paid for three full policy years and after three policy years have elapsed, and if the Fund Value falls below 110% of one full year's premium, the policy shall be

terminated by paying the surrender value i.e. Fund Value after applying surrender charges, subject to payment of a minimum of one full year's premium.

10. First premium will be allocated the NAV of the date of commencement of the policy.
11. When appropriation / expropriation price is applied the Net Asset Value (NAV) of a Unit Linked Life Insurance Product shall be computed as, market value of investment held by the fund plus/less the expenses incurred in the purchase/sale of the assets plus the value of any current assets plus any accrued income net of fund management charges less the value of any current liabilities less provisions, if any. This gives the net asset value of the fund. Dividing by the number of outstanding units existing at the valuation date (before any new units are allocated/redeemed), gives the unit price of the fund under consideration.
12. All renewal premiums received in advance will be allocated units at the NAV prevailing on the date on which such premiums become due.
13. Transaction requests (including renewal premiums by way of local cheques, demand draft; switches; etc.) received before the cutoff time will be allocated the same day's NAV and the ones received after the cutoff time will be allocated next day's NAV. The cutoff time will be as per IRDA guidelines from time to time, which is currently 3:00 p.m.
14. Renewal premium received by outstation cheques, the NAV of the clearance date or due date, whichever is later, will be allocated.
15. Assets are valued daily on a mark to market basis.
16. The annuity options and annuity rates are not guaranteed in advance but would be determined at the time of vesting. For conditions related to annuity, please refer to the details provided in the policy document.
17. A period of 15 days is available to the policyholder during which the policy can be reviewed. If the policyholder does not find the policy suitable, the company will return the Fund Value by repurchasing the units after deducting the Insurance Stamp Duty on the policy and any expenses borne by the company on medicals.
18. In accordance to the Section 41 of the Insurance Act, 1938, no to

person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.

19. In accordance to the Section 45 of the Insurance Act, 1938, no policy of life insurance shall after the expiry of two years from the date on which it was effected, be called in question by an insurer on the ground that a statement made in the proposal of insurance or any report of a medical officer, or a referee, or friend of the insured or in any other document leading to the issue of the policy, was inaccurate or false, unless the insurer shows that such statements was on material matter or suppressed facts which it was material to disclose and that it was fraudulently made by the policyholder and that the policyholder knew at the time of making it that the statement was false or that it suppressed facts which it was material to disclose.
20. No loans are allowed under this policy.
21. For further details, please refer to the policy document and detailed benefit illustration.

## **Revision of charges**

1. The Company reserves the right to revise the following charges at any time during the term of the policy. Any revision will apply with prospective effect after giving a notice to the policyholders and will be subject to prior approval from the Insurance Regulatory & Development Authority (IRDA). The following limits apply, in any case, to the above charges.
  - Fund management charge may be increased to a maximum of 3.50% per annum of the net assets for each of the funds.
  - The maximum increment in monthly policy administration charge is capped at 0.5% for each premium band.
  - Switching charge may be increased to a maximum of Rs. 200 per Switch.

2. The policyholder who does not agree with the above shall be allowed to withdraw the units in the funds at the then prevailing Fund Value, without any application of surrender charges and terminate the policy.
3. Premium allocation charge and surrender charges are guaranteed for the term of the policy.

### **Risk of Investment in the Unit-linked Funds**

Proposer/Life Assured should be aware that ICICI Pru LifeStage Pension is a regular premium Unit Linked Insurance Policy (ULIP) and is different from traditional insurance products. Investments in ULIPs are subject to market & other risks and the objective of funds may not be achieved. The

Net Asset Value (NAV) of the units may fluctuate based on the performance of fund and factors influencing the capital markets and the policyholder is responsible for his/her decisions. ICICI Prudential Life Insurance Company Limited, ICICI Pru LifeStage Pension, Pension R.I.C.H. Pension Pension Flexi Growth, Pension Multiplier, Pension Flexi Balanced, Pension Balancer, Pension Protector, Pension Preserver and Pension Return Guarantee Fund are only the names of the company, product and funds respectively and do not in any way indicate the quality of the product/funds or their future prospects or returns. The funds do not offer a guaranteed or assured return except Pension Return Guarantee Fund which gives a minimum guaranteed return by the way of a Guaranteed NAV at maturity.

## **About ICICI Prudential Life Insurance**

ICICI Prudential Life Insurance Company Limited, a joint venture between ICICI Bank and Prudential plc. was one of the first companies to commence operations when the insurance industry was opened in year 2000. Since inception, it has written over 8 million policies and has a network of over 2080 offices, over 290,000 advisors and 24 bank partners. It is also the first life insurer in India to be assigned AAA (ind) credit rating by Fitch rating.

**For more information call our customer service toll free number 1800-22-2020 from your MTNL or BSNL lines.**

**(Call Centre Timings : 9:00 a.m. to 9:00 p.m. Monday to Saturday, except National Holidays)**

**visit our website: [www.iciciprulife.com](http://www.iciciprulife.com)**

**To know more about ULIPs, please visit: [www.aboutulips.com](http://www.aboutulips.com)**

**Registered Office :** ICICI Prudential Life Insurance Company Limited, ICICI PruLife Towers, 1089, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400025.

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